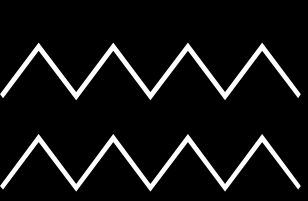


A background image showing a group of business professionals in an office setting. A man in a suit and tie is on the left, and a woman in a dark blazer is on the right, holding a smartphone. In the foreground, there are coffee cups and a tablet displaying a circular diagram.

Working With County Commissioners

A New Sheriff's Guide to Building Relationships,
Securing Resources, and Leading Effectively



The First Year Challenges for a New Sheriff



Learning county government



Budgets



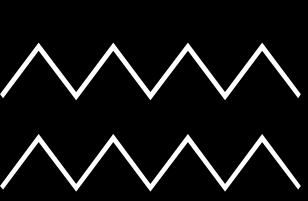
Staffing



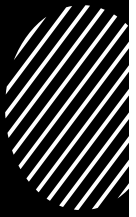
Building relationships



Public expectations



Sheriff's Controls



Sheriff: Law
Enforcement
Operations,
Personnel, Jail,
Civil Process,
Courthouse
Security

Commissioners Controls

Budget

Capital Projects

Levy county property taxes

Funding authority

What Motivates Commissioners?



Taxpayers



Roads



Schools



Economic Development



Public Safety

Relationship Building

Meet individually

Jail tours

Ride-alongs

Community events

Monthly updates



Building Trust



Honesty



Transparency



Consistency



Accountability

The Budget Process

Office Request

Finance Director Review

Budget Committee

Commission Approval

Presenting Staffing Requests



Calls for service



Response times



Overtime



Vacancies



Liability exposure



Presenting Capital Requests

Vehicles
Technology
Jail Improvements
Equipment



What Commissioners Need to Hear



Problem



Impact



Cost



Return on Investment



Risk if Not Funded

Common Mistakes



Public criticism



Surprise requests

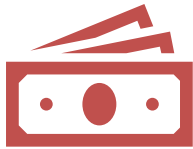


Social media disputes



Lack of preparation

Lessons Learned



Budget conflicts



Ethics concerns



Communication
breakdowns

Politics vs Professionalism



Remain professional,



respectful,



and fact-driven



Becoming a Trusted Partner

01

Bring
solutions

02

Provide data

03

Communicate
early

04

Stay engaged

Formula for Success



Discussion Questions

What budget challenges are you facing?

How often do you communicate with commissioners?



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