



County Officials Orientation Program 2026

Hosted by University of Tennessee County Technical Assistance Service
*in coordination with the Tennessee County Services Association and the
County Officials Association of Tennessee*

COUNTY FINANCE OVERVIEW



BUDGETING

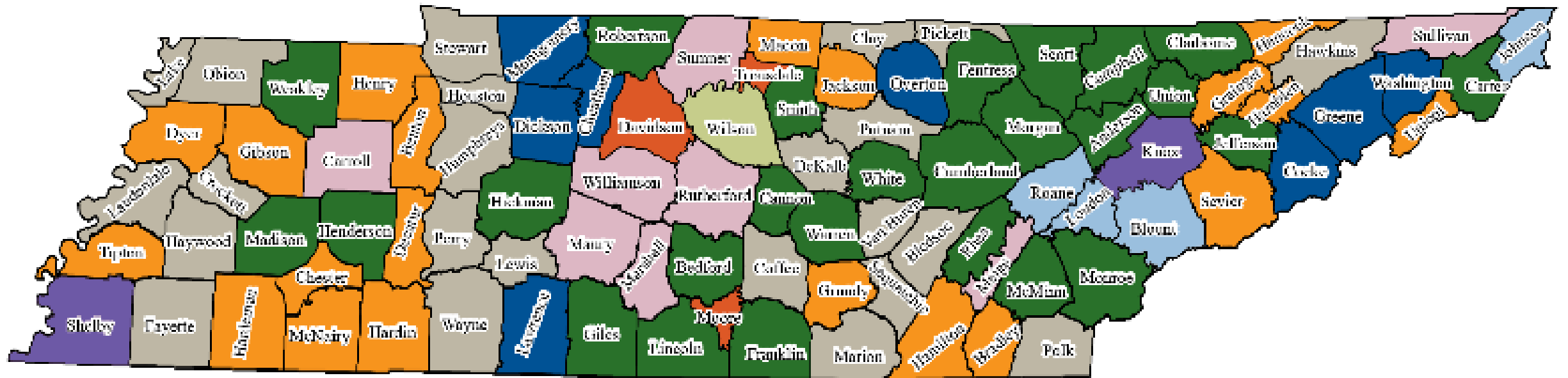
WHAT IS A BUDGET?

A plan and legal document

Identifies the services and how the services are to be financed

Sets expenditure limitations on offices

Tennessee



1957 Law

1993 Law

Charter

1957 w/ schools

General Law

Centralized by Private Act

1981 Law

Metro Charter

Private Act

COUNTY GOVERNMENT REQUIRED SERVICES

Ambulance

Civil Defense (EMA)

Courthouse, Courts, & Officials

Education

Elections

Growth Management Policy

Health Department

Law Enforcement

Medical Examiner

Roads and Bridges

Solid Waste

Storm Water Management

COUNTY GOVERNMENT

OPTIONAL SERVICES

Airport

Animal Control

911 System

Fire Protection

Industrial Development

Planning

Recreation

Sewer System

School Transportation

Charitable Donations

Waste & Water System

Workhouse



MAINTENANCE OF EFFORT

Your Most Critical Budget Constraint

MAINTENANCE OF EFFORT

A requirement that a county maintain a certain level of financial support for specific offices or services – either by **maintaining revenue provided** or a **required level of expenditures**.

MAINTENANCE OF EFFORT STATUTES

Board of Education	T.C.A. 49-2-203/49-3-314
Sheriff's Office	T.C.A. 8-20-120
Highway Department	T.C.A. 67-3-901
Assessor of Property	T.C.A. 67-1-506
Election Commission	T.C.A. 2-12-209
Public Library	T.C.A. 10-5-101
Emergency Communications District	T.C.A. 7-86-303
County Mayor	T.C.A. 5-9-408

MAINTENANCE OF EFFORT ASSESSOR OF PROPERTY

T.C.A. 67-1-506

Assessor may appoint at least one deputy for each of 4,500 parcels of property over and above the first 4,500 parcels.



MAINTENANCE OF EFFORT ELECTION COMMISSION

T.C.A. 2-12-209

**Election commission
funds cannot be
reduced below
previous comparable
years.**



MAINTENANCE OF EFFORT

COUNTY MAYOR



T.C.A. 5-9-408

County mayor's office budget for personnel, supplies, communication, and other expenses cannot be reduced below the previous year's amount without the mayor's approval.

MAINTENANCE OF EFFORT PUBLIC LIBRARY

T.C.A. 10-5-101

The Secretary of State may establish criteria for joining and continuing participation in the regional library system.



MAINTENANCE OF EFFORT HIGHWAY DEPARTMENT



T.C.A. 67-3-901

Allocate funds for road purposes from local revenue at an amount not less than the average of the last five fiscal years.

MAINTENANCE OF EFFORT SHERIFF'S OFFICE



T.C.A. 8-20-120

Cannot reduce sheriff's department salaries or employees without the sheriff's consent.

MAINTENANCE OF EFFORT BOARD OF EDUCATION - STATE

T.C.A. 49-3-314(c)(1) – State Department of Education

- No LEA shall use state funds to supplant total local current operating funds, excluding capital outlay and debt service.

MAINTENANCE OF EFFORT

BOARD OF EDUCATION - LOCAL

T.C.A. 49-2-203(a)(9)(A)(i)– Local Board of Education

No LEA shall submit a budget to the local legislative body that directly or indirectly supplants or proposes to use state funds to supplant any local current operation of funds, excluding capital outlay and debt service.

MAINTENANCE OF EFFORT BOARD OF EDUCATION - DETAILS



CY Budgeted Local Revenues $\geq$
PY Local Budgeted Revenues

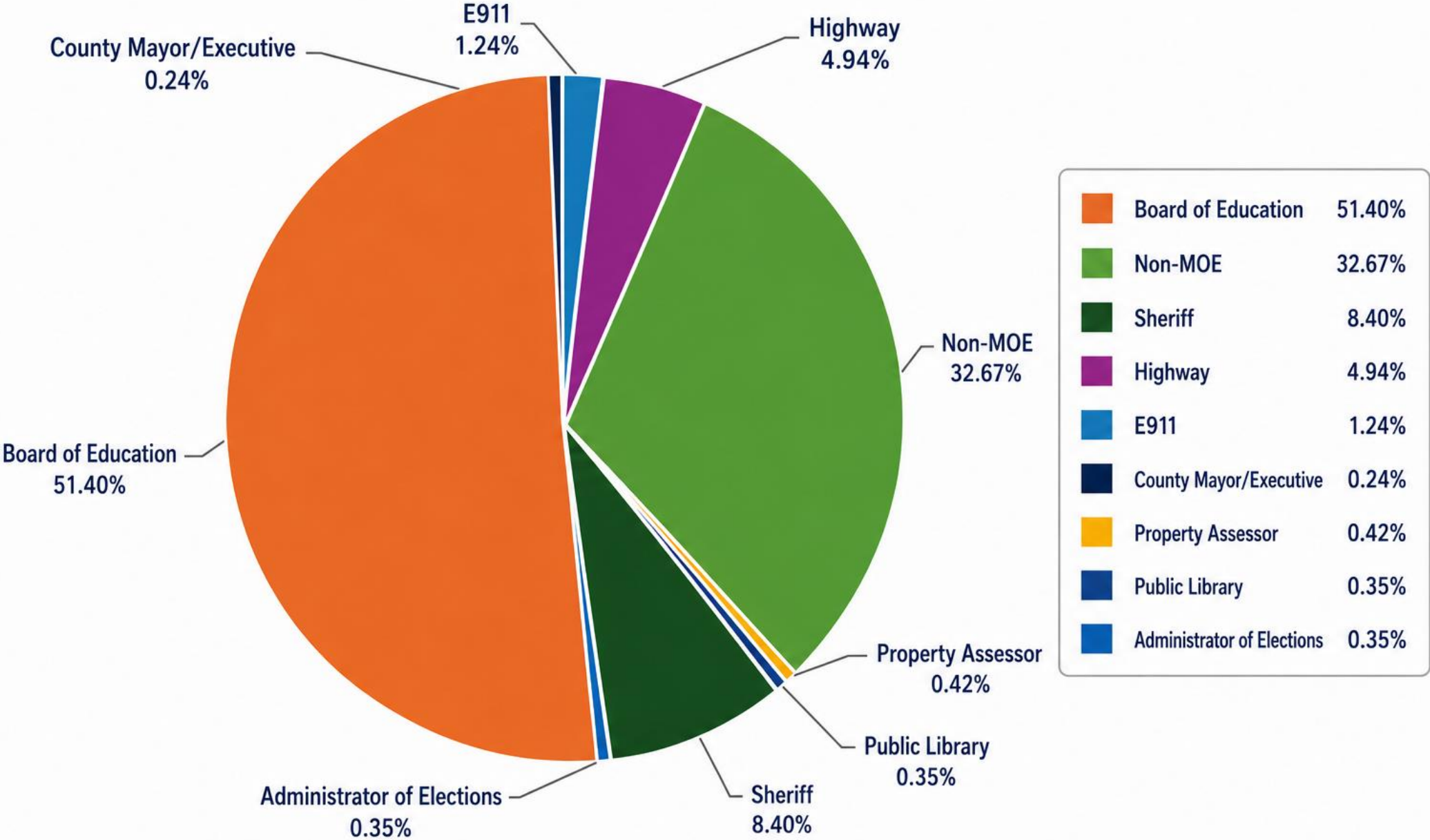


Not a One-Time Pass-Fail Test

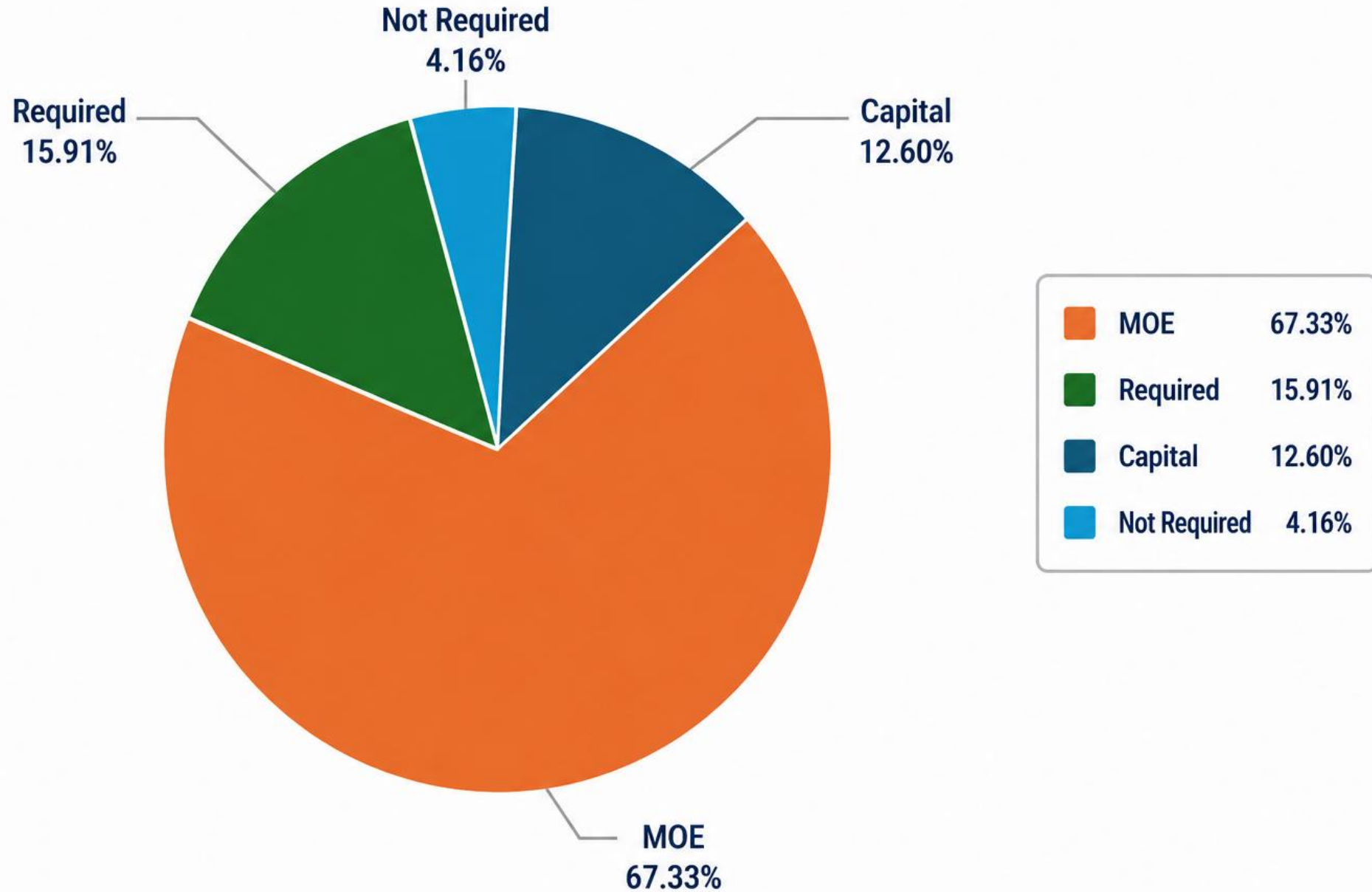


Decrease in Average Daily Membership (ADM)
Allows for MOE Reduction

Distribution of County Expenditures



County Government Expenditure Summary



BUDGET CALENDAR

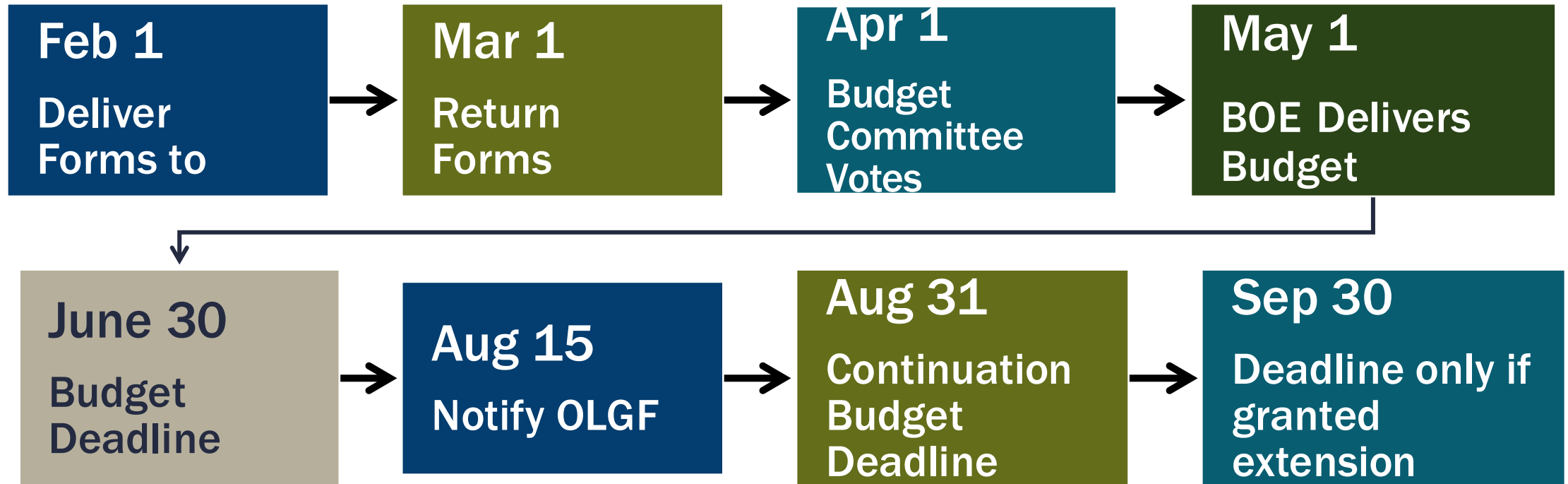


CHART OF ACCOUNTS

FUNDS

101 – General Fund
116 – Solid Waste
131 – Highway
141 – GP Schools
151 – Debt Service

FUNCTIONS

51100 – Co. Comm.
51300 – Co. Mayor
52400 – Co. Trustee
52500 – Co. Clerk
54110 – Sheriff

OBJECT CODES

105 – Supervisor/Dir.
201 – Social Security
307 – Communication
317 – Data Proc. Svc.
355 – Travel

BALANCED BUDGET FORMULA

Fund
Balance

+

Revenues

≥

Expenditures

STRUCTURALLY BALANCED BUDGET FORMULA

Recurring
Revenues

$\geq$

Recurring
Expenditures

REVENUE

Recurring

- Property Tax
- Sales Tax
- Wheel Tax
- Hotel/Motel Tax
- Fees/Taxes From Officials

Nonrecurring

- Grants
- Contributions/Donations
- Insurance Proceeds
- Sale of Property/Equipment
- One-Time State or Federal

REVENUE

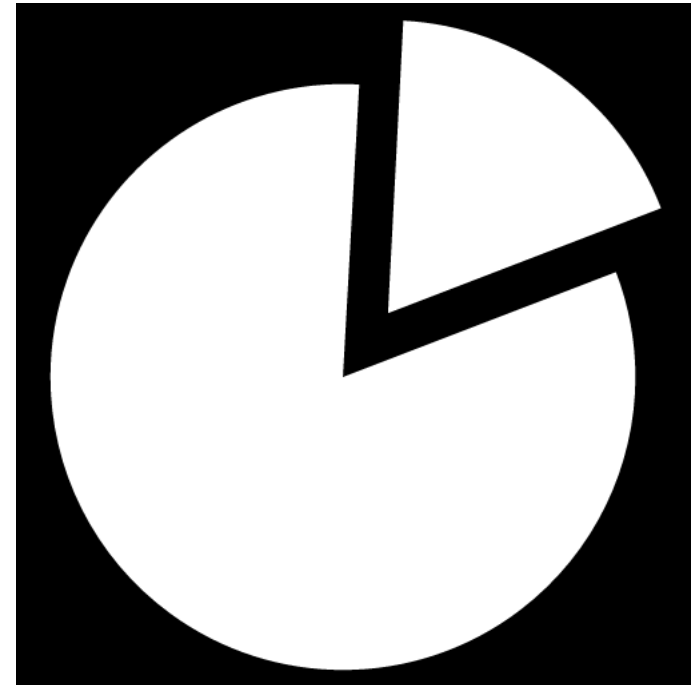
Use Determined By:

1. County commission
2. State legislature
3. Federal government
4. Grantors
5. Donors



INCREASING REVENUE

- Property tax
- Sales tax
- Wheel tax
- Hotel/Motel tax
- Fees/taxes collected from officials



EXPENDITURES

Recurring

- Personnel/Benefits
- Lease/Maintenance Agreements
- Data Processing Services

Nonrecurring

- Asset replacement
- Facility upgrades
- One-time projects

Volunteer County, Tennessee
General Fund
Statement of Proposed Operations

Account		Actual	Estimated	Budgeted
No.	Description	2022-23	2023-24	2024-2025
51300	<u>County Mayor/Executive</u>			
101	County Official/Administrative Officer	\$ 109,765	\$ 115,254	\$ 121,017
103	Assistant(s)	46,144	53,319	-
105	Supervisor/ Director	-	-	70,000
161	Secretary(s)	73,621	111,462	158,809
189	Other Salaries and Wages	3,800	3,804	-
201	Social Security	14,089	17,412	22,221
204	State Retirement	13,697	17,187	23,261
205	Employee And Dependent Insurance	26,719	17,818	18,144
210	Unemployment Compensation	101	300	540
212	Employer Medicare	3,295	4,072	5,200
307	Communication	2,903	2,900	2,900
317	Data Processing Services	85	1,800	1,800
320	Dues And Memberships	1,700	3,000	1,800
325	Fiscal Agent	-	-	8,575
334	Maintenance Agreements	2,402	3,000	3,000
348	Postal Charges	2,912	3,000	3,000
349	Printing, Stationery And Forms	1,121	1,100	1,000
355	Travel	1,928	1,955	2,500
435	Office Supplies	3,873	4,620	3,000
719	Office Equipment	2,566	1,000	2,000
	Total County Mayor/Executive	\$ 310,721	\$ 363,003	\$ 448,767

WHAT IS FUND BALANCE?



Money remaining after revenues and expenditures



Provides a financial cushion for unexpected events

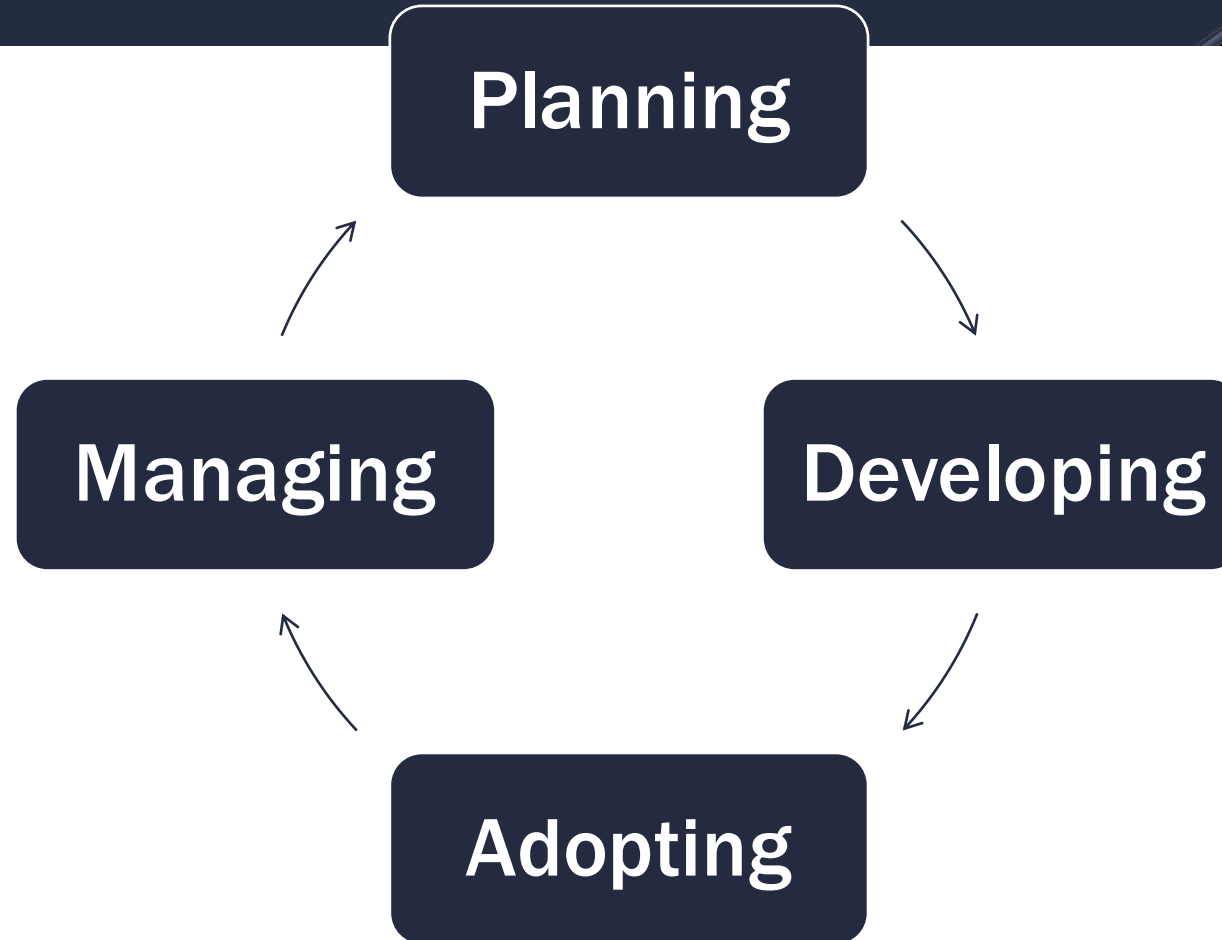


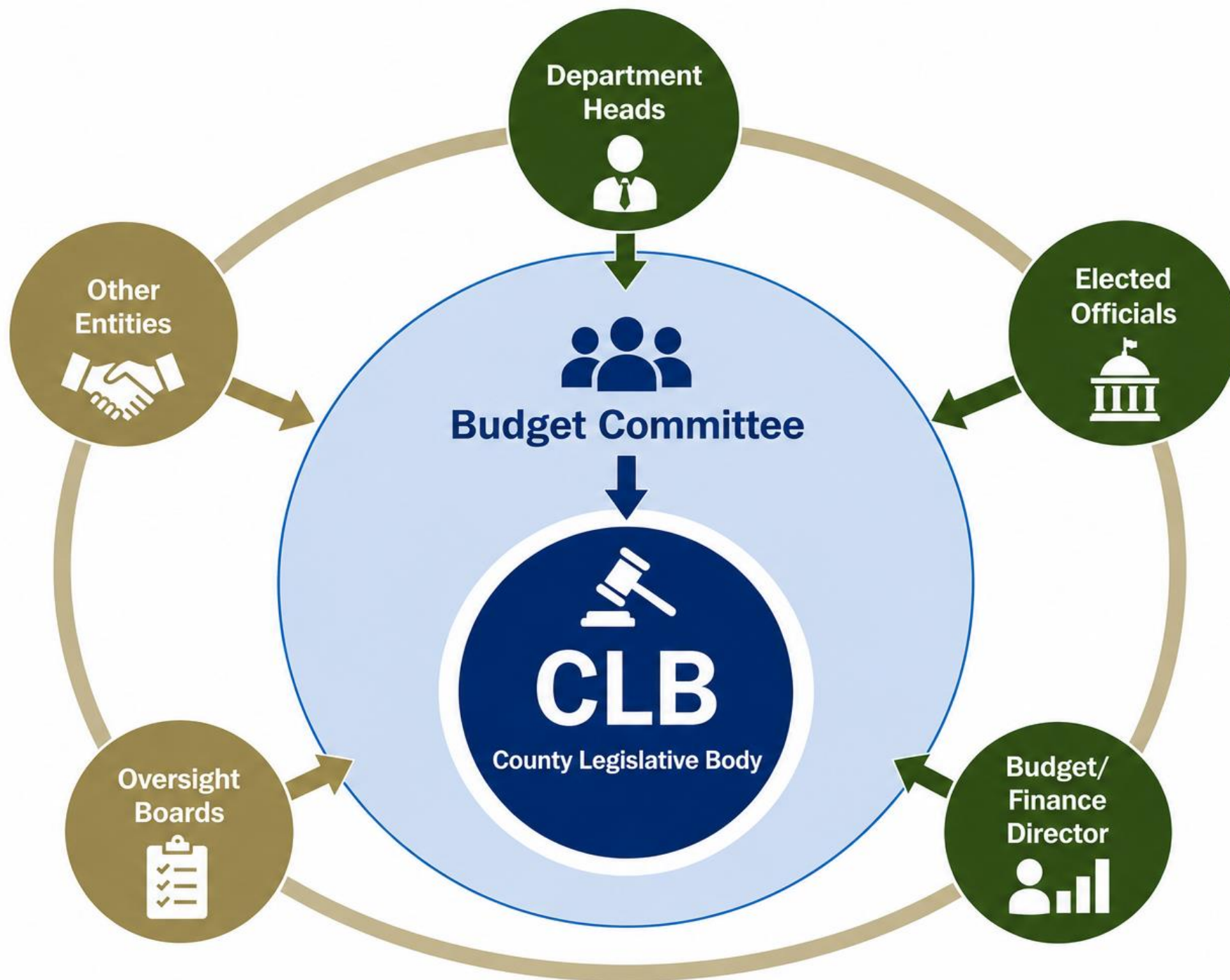
Helps manage cash flow throughout the year



Should be used for one-time projects or emergencies

A CONTINUOUS PROCESS





BUDGET COMMITTEE RESPONSIBILITIES



Are you required to have one?

What are the duties?

- **Estimate Revenues**
- **Estimate Expenditures**
- **Submit budget to full commission**

NOTICE REQUIREMENTS



Published within 5 days of presenting to CLB



Wait 10 days after publication before adoption



Public hearings if increasing certified tax rate

BUDGET ADOPTION

- Appropriations Resolution
- Tax Levy Resolution
- Non-Profit Resolution
- Detailed Budget Document
 - Fund Level



BUDGET MONITORING



Review monthly reports



Communicate budget concerns



Amend when necessary



Plan for next year's budget

LETTER OF AGREEMENT

**Approval
of the
Budget**

**Current fee officials
have 30 days to file**

**Signed by the Fee
Official and Mayor**

SALARY SUIT

What is a salary suit?

Who can file?

What is the timeline?

What can the court decide?



LONG-TERM PLANNING BEYOND THE ANNUAL BUDGET

MULTI-YEAR FINANCIAL PLAN (3 – 5)

Project recurring revenues &
expenditures

Helps to reduce crisis
management

CAPITAL IMPROVEMENT PLAN

Estimate timing

Prioritize major projects

Smooths large costs

PURCHASING



PRINCIPLES OF PURCHASING



Maximum Competition



Equal and Fair Competition



Best Value at the Lowest Price

FORMAL BID THRESHOLDS

CENTRALIZED PURCHASING AUTHORITY

- **\$50,000**
- **Full-time purchasing agent**
- **Three quotes**

NON-CENTRALIZED PURCHASING

- **\$25,000**
- **No Full-time purchasing agent**
- **Three Quotes**

INTERNAL CONTROLS

INTERNAL CONTROLS & FRAUD REPORTING

TCA 9-18-102

State and local governments shall...

- (1) Comply with laws
- (2) Safeguard assets
- (3) Proper accounting

TCA 8-4-501 et seq.

Public officials shall report fraud...

WHO IS RESPONSIBLE FOR INTERNAL CONTROLS?

County management is responsible for:

- Design
- Implement
- Maintain
- Tone at the Top



FINANCIAL MANAGEMENT

WHY FINANCIAL MANAGEMENT MATTERS

Know your financial position

Keep financial operations on track

Meet compliance requirements

Support transparency and accountability