



County Clerk Finances: The Big Picture

Hosted by University of Tennessee County Technical Assistance Service
*in coordination with the Tennessee County Services Association and the
County Officials Association of Tennessee*



THE BIG PICTURE

- Managing the finances of your office
- Protecting public funds
- Maintaining internal controls
- Working with financial leadership
- Planning for future needs

LETTER OF AGREEMENT

CTAS-2189

**Agree with
the
adopted
personnel
budget**

**Future: 30 days to file
with chancellor once
budget has been
adopted**

**Signed by the you and
the County
Mayor/Executive**



**Disagree
with the
adopted
personnel
budget**

**Newly-elected county
clerks: by Sept. 30 to
file with chancellor –
hire an attorney**

**Future: 30 days to file
with chancellor – hire
an attorney**

SALARY SUIT

BUDGETING

WALKING INTO A BUDGET THAT IS ALREADY ADOPTED

Review adopted budget

Meet the financial team and learn from them

- * Timeline to receive revenue and expenditure reports**
- * Payroll process**
- * Purchasing process**

Review most recent year-to-date or month-end report

Review leave balances, compensatory time balances, and restricted fee balances

A BUDGET IS A PLAN – AND A LEGAL DOCUMENT



BUDGET CALENDAR

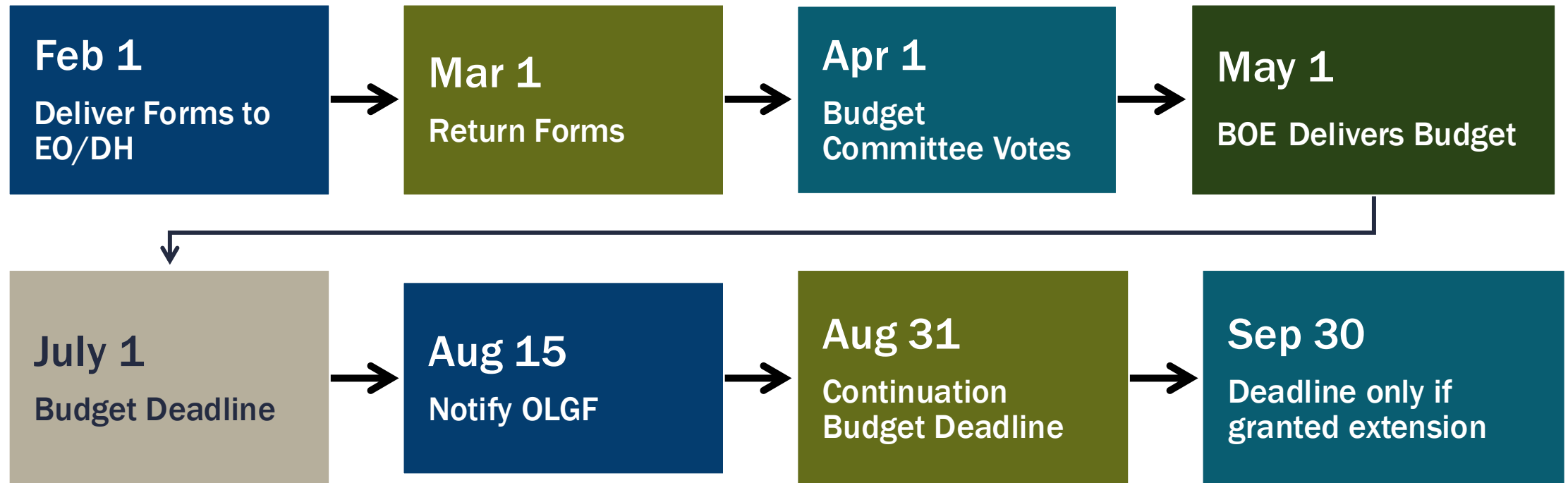


CHART OF ACCOUNTS

<u>Fund</u>	<u>Functions (Major Categories)</u>	<u>Object Codes</u>
101 General Fund	51300 County Mayor	105 Supervisor/Director
116 Solid Waste/Sanitation	51600 Register of Deeds	201 Social Security
122 Drug Fund	52500 County Clerk	307 Communication
131 Highway/Public Works	54110 Sheriff	513 Workers' Comp. Insurance
151 Debt Service	54210 Jail	790 Other Equipment

EXPENSES EXAMPLE

Account Number			2025 Actual	Estimated	Proposed
52500 County Clerk					
52500	169	County Clerk - Part-Time Personnel	21,625	21,000	22,400
52500	307	County Clerk - Communication	342	400	400
52500	320	County Clerk - Dues & Memberships	75	75	75
52500	337	County Clerk - Maint & Repair Services-Office Equip	8,331	8,600	8,600
52500	349	County Clerk - Printing, Stationery & Forms	205	300	450
52500	719	County Clerk - Office Equipment	49	400	400

REVENUE EXAMPLE

Account Number		2025 Actual	2025-26 Estimated	2026-27 Proposed
43383	Add'l Fees Titling & Registration	8,907	8,957	8,957
43396	Data Processing Fee - County Clerk	1,945	1,400	1,400
46835	Vehicle Title and Registration Fees	5,327	5,351	5,351

RESTRICTED REVENUE

WHAT MAKES IT DIFFERENT?

Restricted for a specific purpose by statute

Any unused funds at the end of the fiscal year remain restricted and do not roll into the general fund balance

RESTRICTED REVENUES



MOTOR VEHICLE

MOTOR VEHICLE FEES

Cars • Trucks • Trailers & More



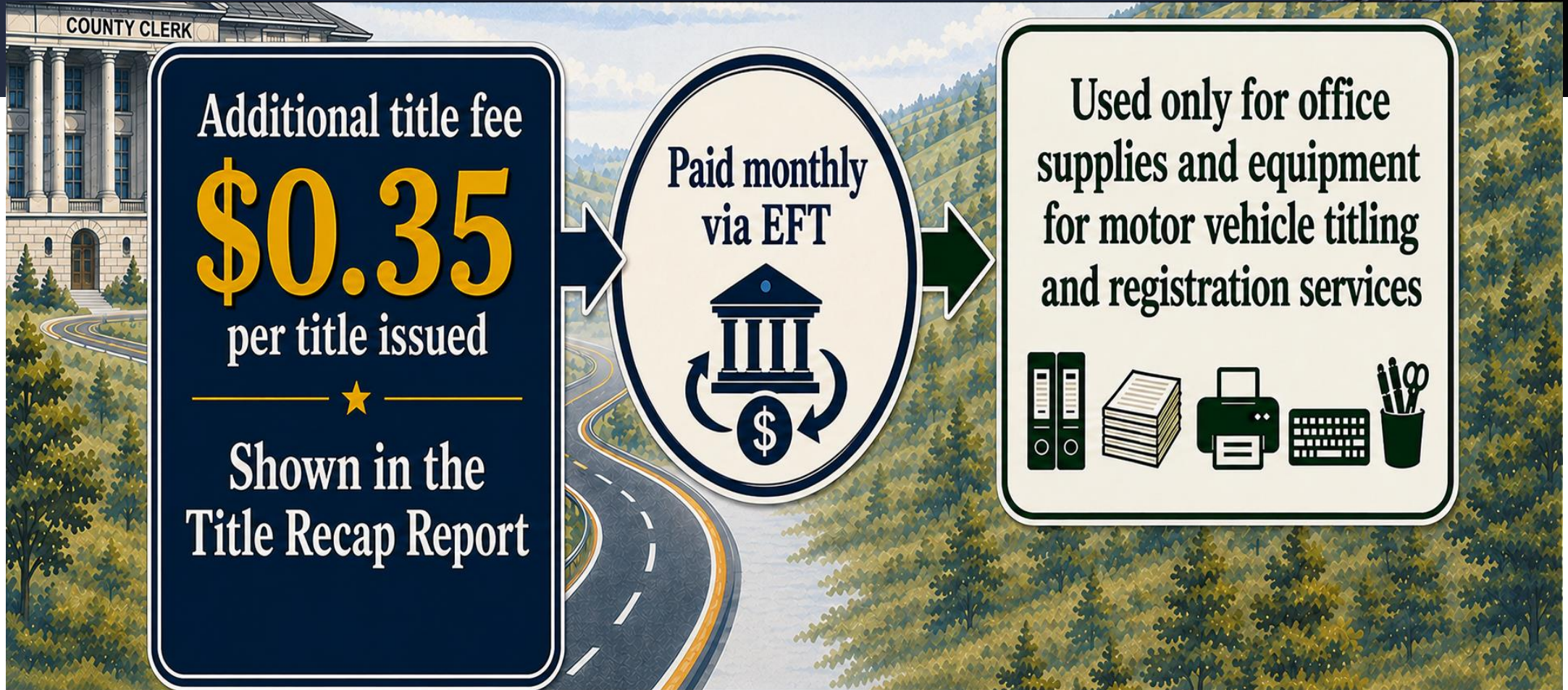
\$3 PORTION (OF THE \$8.50) TITLE ISSUANCE FEE

T.C.A. § 55-6-104



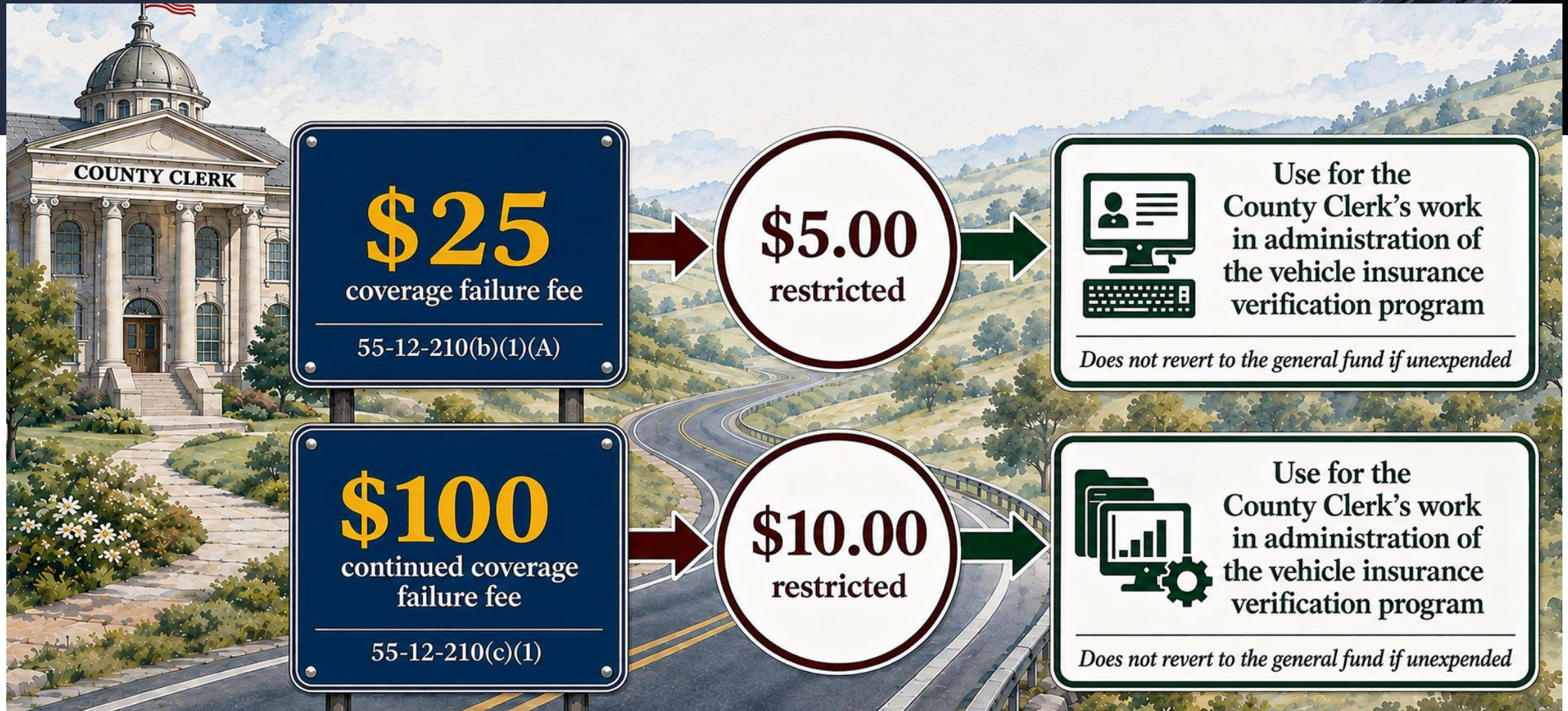
\$0.35 ADDITIONAL TITLE FEE PAID BY TN DEPT OF REVENUE

T.C.A. § 55-3-114



EIVS FEES

T.C.A. § 55-12-210



MONTHLY TITLE FEES PAID BY TN DEPT OF REVENUE

T.C.A. § 55-6-104

**\$250 – issuing certificates
of title**

**Used for services directly
related to motor vehicle
titling and registration**

**\$150 – scanning and
electronically submitting
certificates of title**

**Used for services directly
related to motor vehicle
titling and registration**

EXAMPLE OF TITLE RECAP REPORT

Total Title Records Electronic	0
Total Title Numbers Printed	251
Total Title Numbers Voided	0
	251
	=====

Title Issuance	251 x \$2.00 =	\$502.00
Title Issuance (earmark)	251 x \$0.35 =	\$87.85
Lump Sum Title Issuance (earmark)		250.00
Lump Sum Scanning (earmark)		150.00
Grand Total		\$989.85



\$25 REINSTATEMENT FEE AFTER SUSPENSION OR REVOCATION OF REGISTRATION

T.C.A. § 55-12-211



BUSINESS TAX



\$3 (OF THE \$15) MINIMAL BUSINESS ACTIVITY LICENSE OR BUSINESS LICENSE T.C.A. § 67-4-723



MONTHLY FEES PAID BY DEPT OF REVENUE: \$3 (OF THE \$7) BUSINESS TAX RETURN T.C.A. § 67-4-724



SPENDING PRIORITIZATION/FUND BALANCE POLICY

- GASB requires that governments disclose their policy about whether they first apply restricted or unrestricted resources when an expense is incurred for which both unrestricted and restricted net assets are available.
- Default County Policy:
 - It is the county's policy that restricted amounts would be reduced first followed by unrestricted amounts when expenditures are incurred for purposes for which both restricted and unrestricted fund balance is available. Also, it is the county's policy that committed amounts would be reduced first, followed by assigned amounts, and then unassigned amounts when expenditures are incurred for purposes for which amounts in any of these unrestricted fund balance classifications could be used.

YOUR ROLE AT BUDGET TIME

- Know your budget
- Assess your office
- Be prepared to defend/sell your request
- Provide helpful data
- Be aware of other county issues

WHAT IS FUND BALANCE?

T.C.A. § 5-9-401



Communication

All funds from whatever source derived, including, but not limited to, taxes, county aid funds, federal funds, and fines, that are to be used in the operation and respective programs of the various departments, commissions, institutions, boards, offices and agencies of county governments shall be appropriated to such use by the county legislative bodies.



I have budget fatigue.

PURCHASING

PURCHASING PROCESS

Need

Requisition

Purchase Order

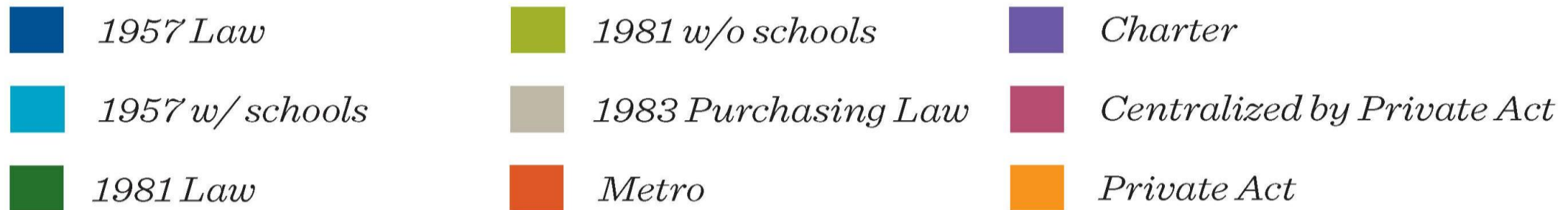
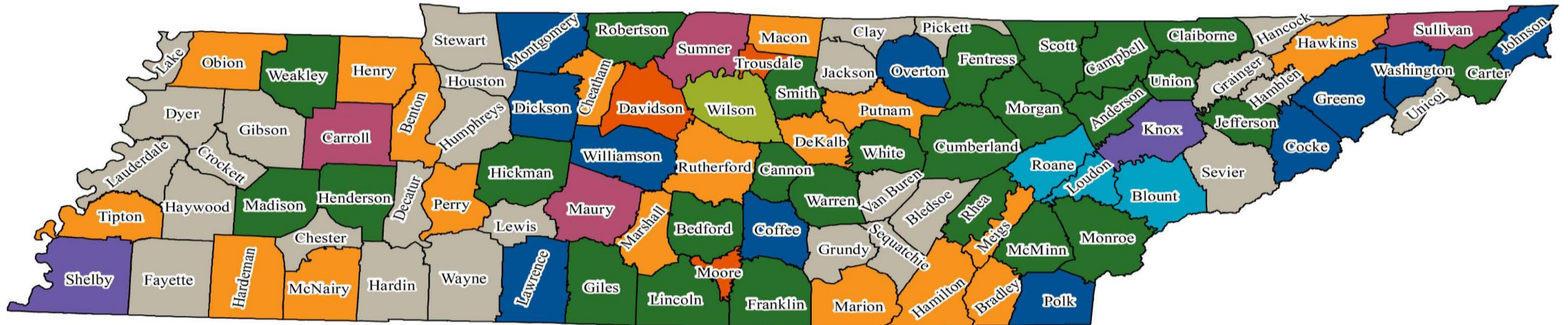
Receiving Report

PURCHASING RED FLAGS

- Splitting purchases to avoid bidding
- Purchasing before funds or approvals are in place
- Sole-source or emergency purchases without proper justification
- Specifications written to favor one vendor
- Construction bidding done improperly

Tennessee

County Purchasing Laws



INTERNAL CONTROLS

T.C.A. § 9-18-102

REQUIRED TO REPORT AS A PUBLIC OFFICIAL

T.C.A. § 8-4-501



**Fraud – deceit for
gain**



**Waste – careless or
inefficient use of
resources**



**Abuse – improper use
of resources or
position**

COMMON BREAKDOWNS IN INTERNAL CONTROLS

Lack of
segregation
of duties

Poor
management
oversight

Accounts
receivable
loss

Poor payroll
practices

Inadequate
capital asset
tracking

Substandard
purchasing
practices

Absence of
contract
management

SEPARATION OF DUTIES: CASH RECEIPTING

1 Separate receipting from making deposit slip



2 Separate making deposit slip from going to bank



3 Separate verifying bank receipt from persons who went to bank and wrote deposit slip



4 Separate bank reconciliation from receipting and going to bank



5 Void/refund approval by someone who didn't do original transaction

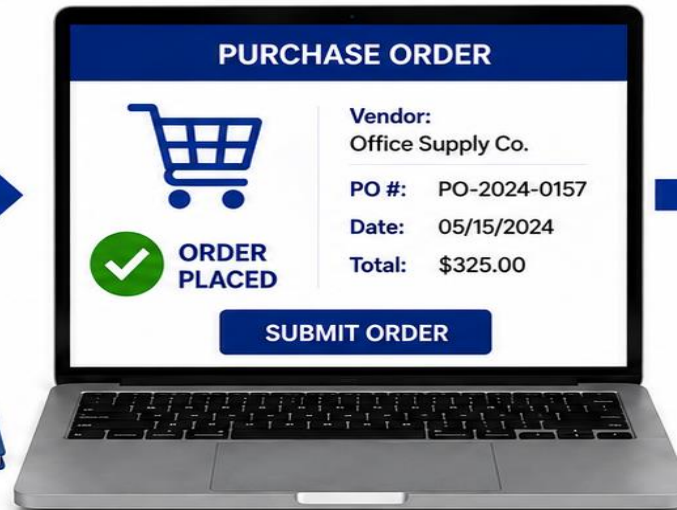


SEPARATION OF DUTIES: PURCHASING

1 1. Requests item(s)



2 2. Places order



3 3. Verifies order



REPORTS TO YOUR OFFICE

ANNUAL REPORTS



JULY: Trustee – sworn report of delinquent taxes and double assessments



BEFORE 1st MONDAY IN SEPTEMBER: All officials and boards – year end reports



Annual report/audit from nonprofits seeking county funds

KEY TAKEAWAY



No Solo



CTAS



State of TN



County Attorney



94 Other
TN County Clerks



Your Associations

CTAS: SCROLL DOWN TO QUICK LINKS AND CLICK "SERVICE AREA MAPS"



Mike Galey
Region 8

(731) 514-5499

mike.galey@tennessee.edu

Benton, Crockett, Dyer, Gibson,
Henry, Lake, Lauderdale, Obion,
Shelby, Tipton, Weakley



Wesley Robertson
Region 6

(931) 797-6474

wesley.robertson@tennessee.edu

Cheatham, Dickson, Houston, Humphreys, Macon,
Montgomery, Robertson, Rutherford, Stewart,
Sumner, Trousdale, Williamson, Wilson



Tyler Mayes
Region 4

(865) 809-5676

tyler.mayes@tennessee.edu

Cannon, Clay, Cumberland, DeKalb,
Fentress, Jackson, Overton, Pickett,
Putnam, Smith, Van Buren, Warren, White

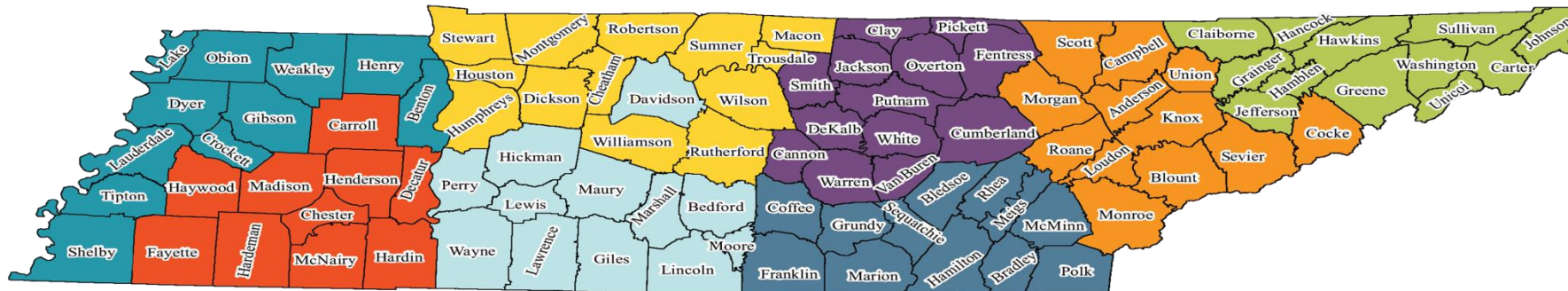


Rick Hall
Region 1

(423) 612-3325

rick.hall@tennessee.edu

Carter, Claiborne, Grainger, Greene,
Hamblen, Hancock, Hawkins, Jefferson,
Johnson, Sullivan, Unicoi, Washington



Kelsey Schweitzer
Region 7

(731) 336-3576

kelsey.schweitzer@tennessee.edu

Carroll, Chester, Decatur, Fayette,
Hardeman, Hardin, Haywood,
Henderson, Madison, McNairy



Melisa Kelton
Region 5

(615) 969-5558

melisa.kelton@tennessee.edu

Bedford, Davidson, Giles, Hickman,
Lawrence, Lewis, Lincoln, Marshall,
Maury, Moore, Perry, Wayne



Heather Duncan
Manager of County
Government Consultants

Region 3

(931) 273-1080

heather.duncan@tennessee.edu

Bledsoe, Bradley, Coffee, Franklin,
Grundy, Hamilton, Marion, McMinn,
Meigs, Polk, Rhea, Sequatchie



Kaley Walker
Region 2

(865) 898-9321

kaley.walker@tennessee.edu

Anderson, Blount, Campbell, Cocke,
Knox, Loudon, Monroe, Morgan,
Roane, Scott, Sevier, Union