

COUNTY FINANCE OVERVIEW

COOP 2026

BUDGETING

WHAT IS A BUDGET?



A plan and legal document



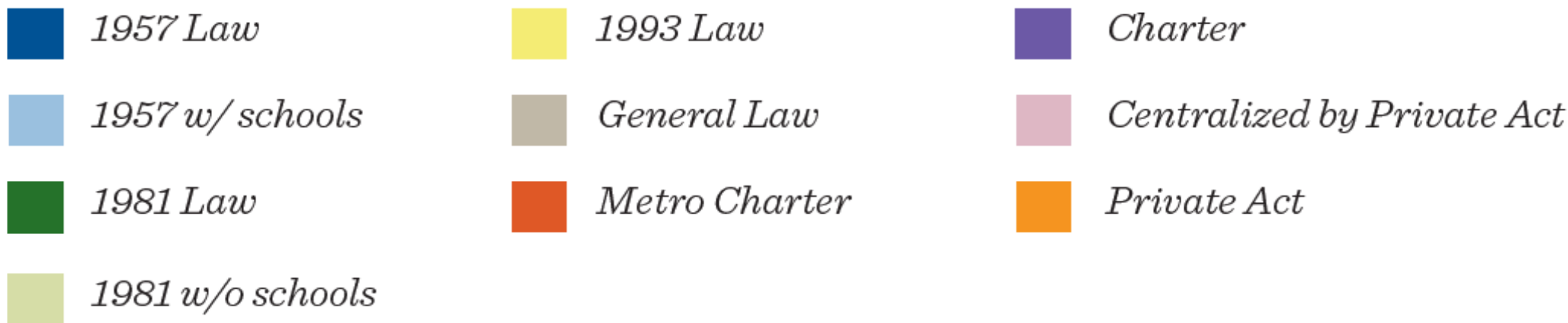
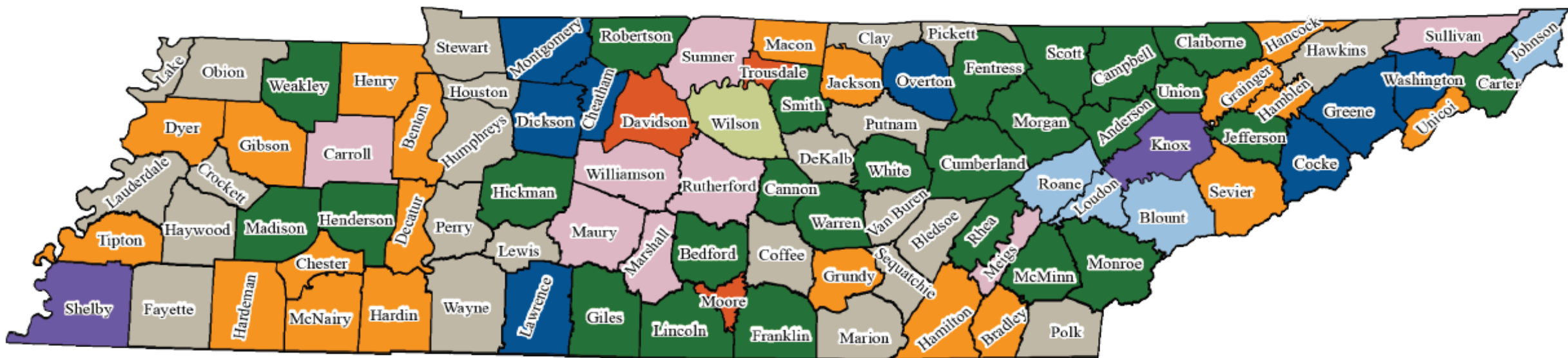
Identifies the services and how the services are to be financed



Sets expenditure limitations on offices

Tennessee

County Budgeting Laws



REQUIRED SERVICES

Ambulance

Civil Defense

Courthouse, Courts, & Officials

Education

Elections

Growth Management Policy

Health Department

Law Enforcement

Medical Examiner

Roads and Bridges

Solid Waste

Storm Water Management

OPTIONAL SERVICES

Airport

Animal Control

911 System

Fire Protection

Industrial Development

Planning

Recreation

Sewer System

School Transportation

Non-Profit/Charitable Donations

Waste & Water System

Workhouse

MAINTENANCE OF EFFORT (MOE)

A requirement that a county maintain a certain level of financial support for specific offices or services – either by **maintaining revenue provided** or a **required level of expenditures**.

MAINTENANCE OF EFFORT (MOE)

T.C.A. requires certain financial mandates:

- Board of Education
- Sheriff's Office (Including Jail)
- **Highway Department**
- Election Commission
- Public Library
- Assessor of Property
- Emergency Communications District
- County Mayor

HIGHWAY DEPARTMENT MOE



T.C.A. 67-3-901

Allocate funds for road purposes from local revenue sources at an amount not less than the average of the last five fiscal years.

Highway Five-Year Average Test

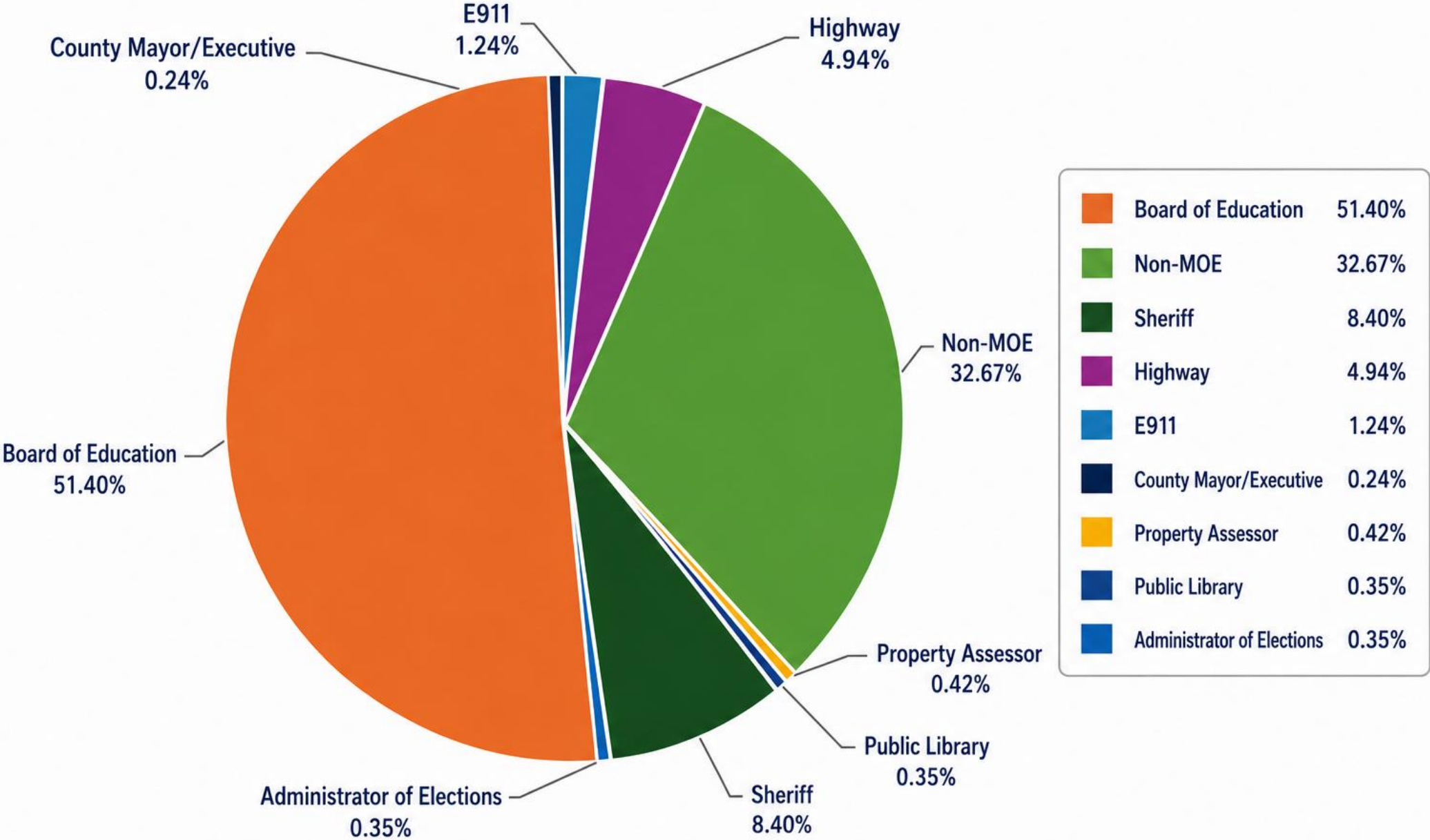
Account	Actual					Budget
	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025	FY 2026
Current Property Tax	1,161,892	1,178,479	1,214,022	1,230,119	1,113,570	1,135,840
Trustee's Collections - Prior Year	38,254	31,621	28,334	29,798	30,000	29,750
Trustee's Collections - Bankruptcy	379	696	2,203	2,815	1,000	2,250
Circuit Clerk/Clerk and Master Collections - Prior Years	16,654	12,933	17,572	15,355	14,000	14,000
Interest and Penalty	6,182	6,002	5,331	6,454	6,000	6,000
Payments in-Lieu-of Taxes - T.V.A.	46	46	46	46	50	50
Local Option Sales Tax	374,208	474,066	545,133	549,060	450,000	525,000
Wheel Tax	580,920	584,404	615,896	659,888	575,000	575,000
Business Tax	29,918	33,817	37,867	37,313	30,000	34,000
Investment Income	52,596	61,037	588,438	1,059,670	223,983	424,733
Total Local Revenues	2,261,049	2,383,101	3,054,842	3,590,518	2,443,603	2,746,623

Average = Total of 5 years local revenue divided by 5

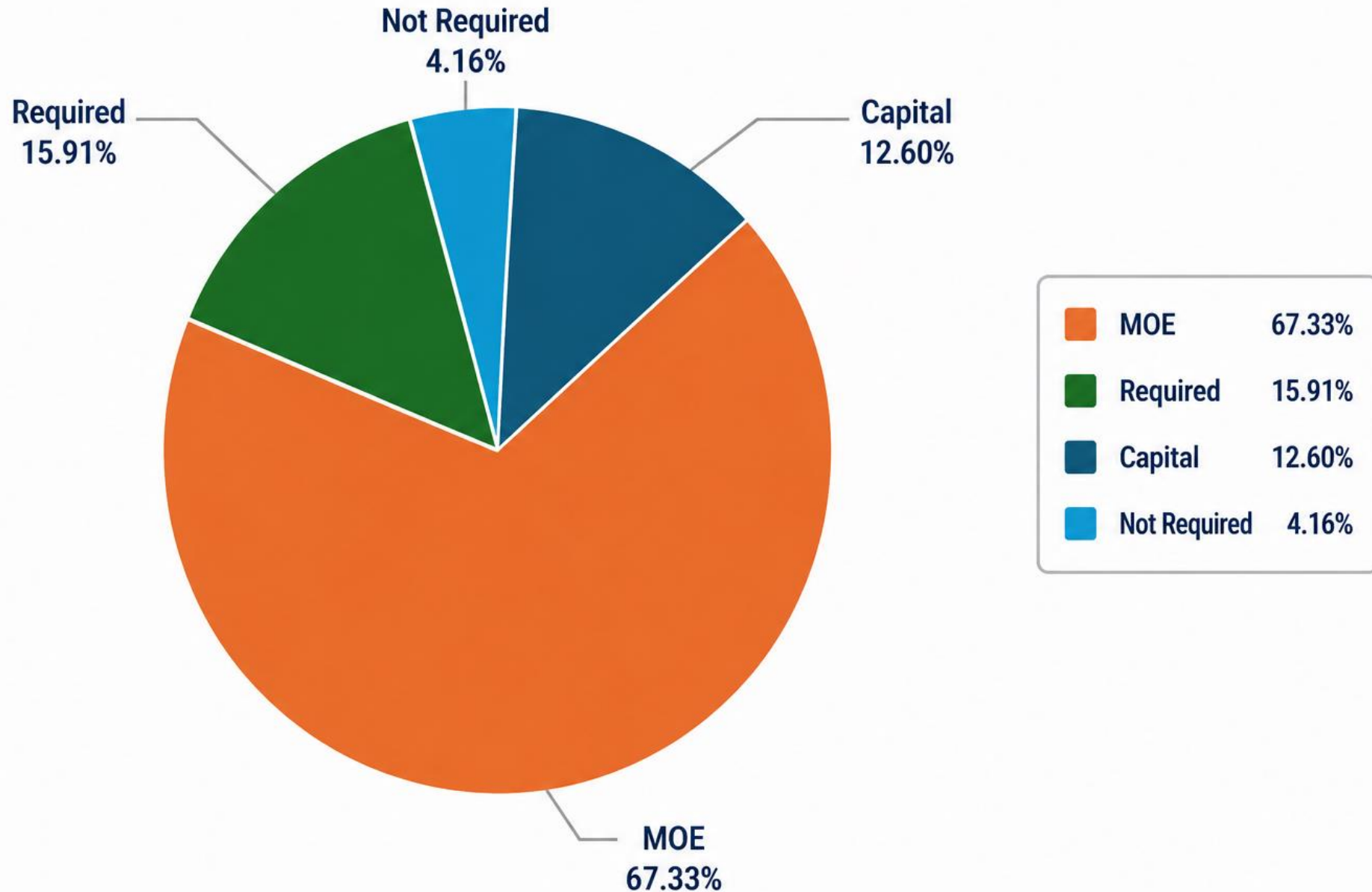
Five Year Average

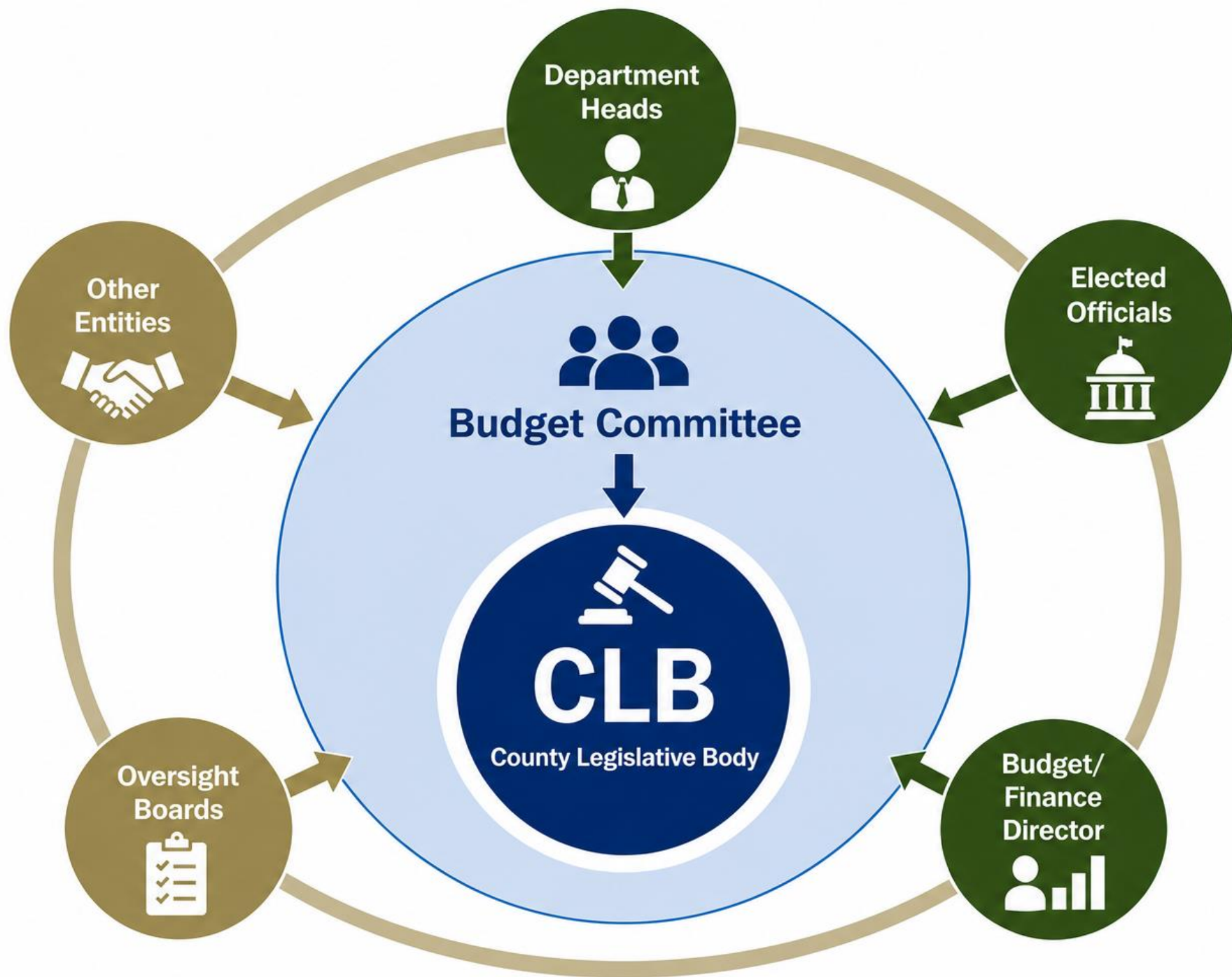
2,746,623

Distribution of County Expenditures



County Government Expenditure Summary





BUDGET CALENDAR

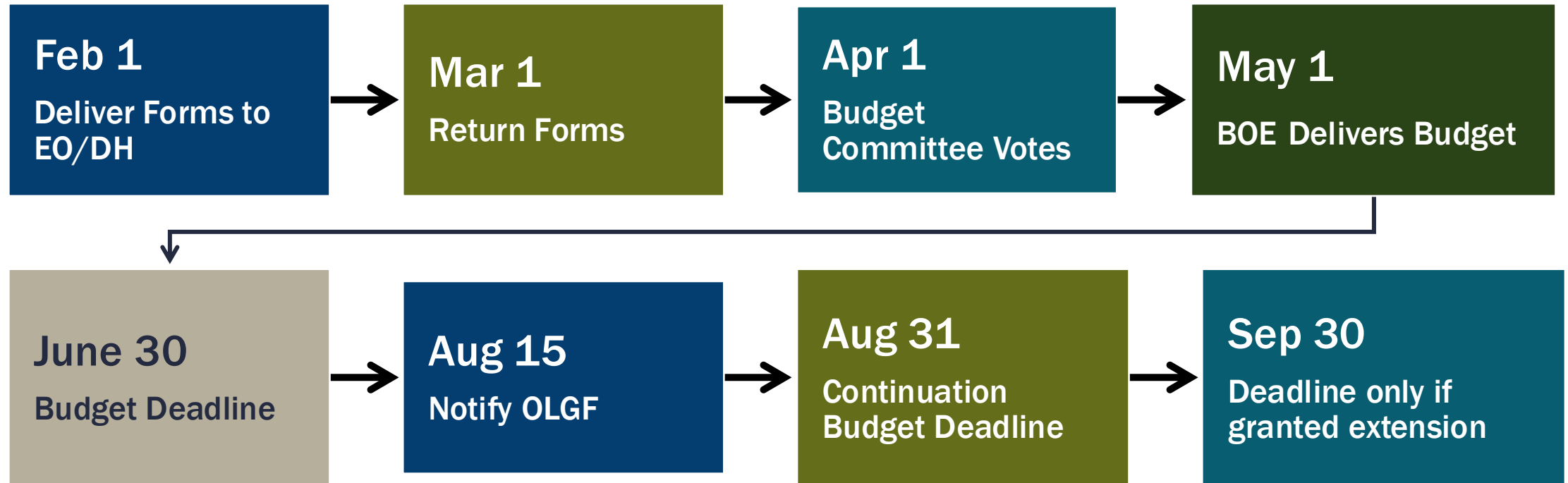


CHART OF ACCOUNTS

Fund

101 General Fund

116 Solid Waste/Sanitation

122 Drug Fund

131 Highway/Public Works

151 Debt Service

Functions (Major Categories)

51300 County Mayor

51600 Register of Deeds

52100 Accounts and Budgets

54110 Sheriff

54210 Jail

Object Codes

105 Supervisor/Director

201 Social Security

307 Communication

513 Workers' Comp. Insurance

790 Other Equipment



**Tennessee Comptroller
of the Treasury**

BALANCED BUDGET FORMULA

Fund Balance

+

Revenues

≥

Expenditures

STRUCTURALLY BALANCED BUDGET FORMULA

Recurring
Revenues

$\geq$

Recurring
Expenditures

REVENUE

Recurring

- Property Tax
- Sales Tax
- Wheel Tax
- Gasoline/Motor Fuel Tax
- Fees/Taxes From Officials

Nonrecurring

- Grants
- Contributions/Donations
- Insurance Proceeds
- Sale of Property/Equipment
- One-Time State/Federal Funding

FY25 HIGHWAY SOURCES OF REVENUE

FY24-25 Highway Fund Revenue: \$536,588,499

- **Property Taxes: 18.58%**
- **Local Option Sales Tax: 2.83%**
- **Wheel Tax: 5.64%**
- **Mineral Severance Tax: 1.28%**
- **Bridge Program: 1.36%**
- **State Aid Program: 14.27%**
- **Gasoline and Motor Fuel/Petroleum Special Tax: 46.42%**
- **Hybrid/Electric Vehicle Registration Fees: 0.56%**
- **All Others: 9.06%**

EXPENDITURES

Recurring

- Personnel & Benefits
- Road & Bridge Materials
- Data Processing Software

Nonrecurring

- Asset Replacement
- Facility Maintenance
- One-Time Projects

Volunteer County, Tennessee
General Fund
Statement of Proposed Operations

Account		Actual	Estimated	Budgeted
No.	Description	2022-23	2023-24	2024-2025
51300	<u>County Mayor/Executive</u>			
101	County Official/Administrative Officer	\$ 109,765	\$ 115,254	\$ 121,017
103	Assistant(s)	46,144	53,319	-
105	Supervisor/ Director	-	-	70,000
161	Secretary(s)	73,621	111,462	158,809
189	Other Salaries and Wages	3,800	3,804	-
201	Social Security	14,089	17,412	22,221
204	State Retirement	13,697	17,187	23,261
205	Employee And Dependent Insurance	26,719	17,818	18,144
210	Unemployment Compensation	101	300	540
212	Employer Medicare	3,295	4,072	5,200
307	Communication	2,903	2,900	2,900
317	Data Processing Services	85	1,800	1,800
320	Dues And Memberships	1,700	3,000	1,800
325	Fiscal Agent	-	-	8,575
334	Maintenance Agreements	2,402	3,000	3,000
348	Postal Charges	2,912	3,000	3,000
349	Printing, Stationery And Forms	1,121	1,100	1,000
355	Travel	1,928	1,955	2,500
435	Office Supplies	3,873	4,620	3,000
719	Office Equipment	2,566	1,000	2,000
	Total County Mayor/Executive	\$ 310,721	\$ 363,003	\$ 448,767

WHAT IS FUND BALANCE?



Money remaining after annual revenues and expenditures.



Provides a financial cushion for unexpected events.



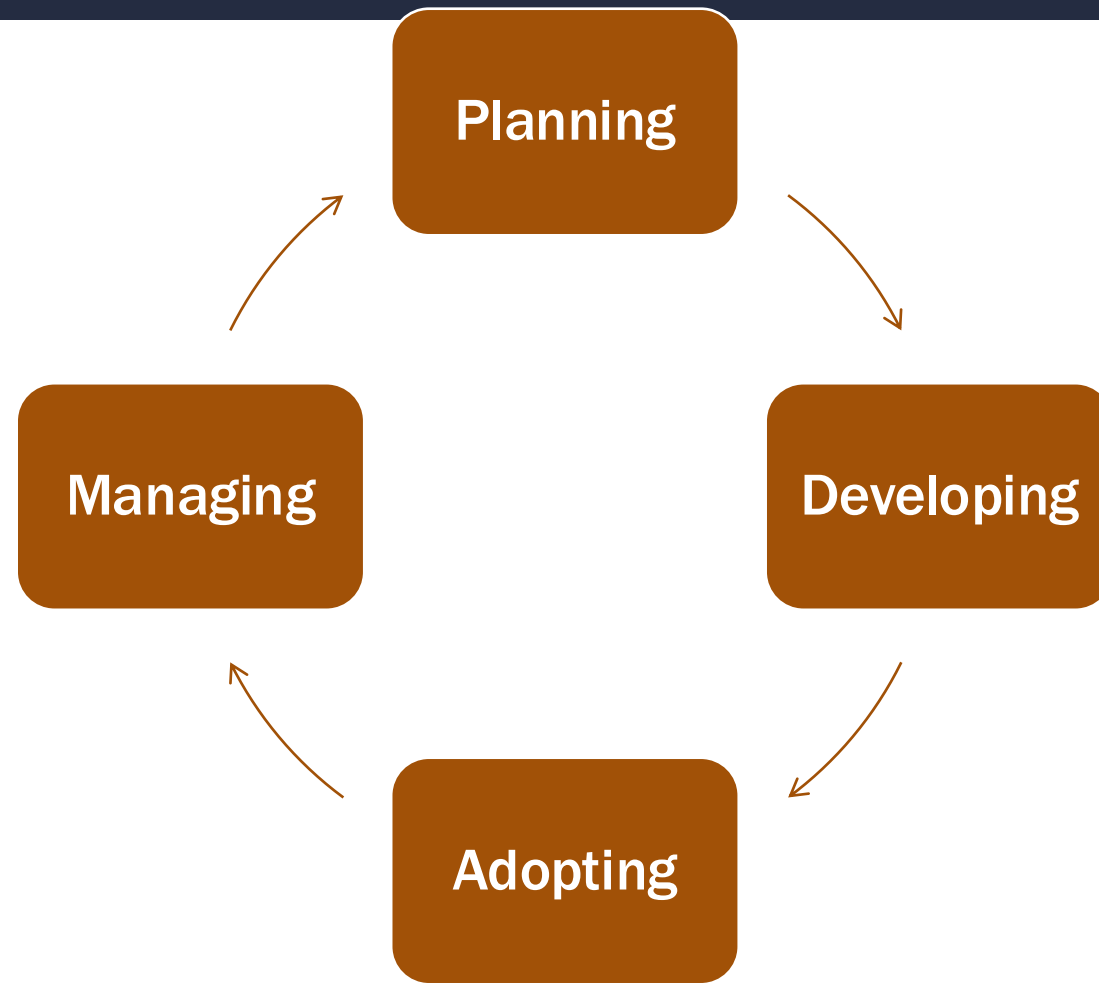
Supports cash flow and unexpected needs.



Best suited for used for one-time, nonrecurring costs.



BUDGET PROCESS



PURCHASING



PRINCIPLES OF PURCHASING



Maximum Competition



Equal and Fair Competition



Best Value at the Lowest Price

PURCHASING PROCESS

Need

Requisition

Purchase Order

Receiving Report

PURCHASING AUTHORITY

General Law

Private Act

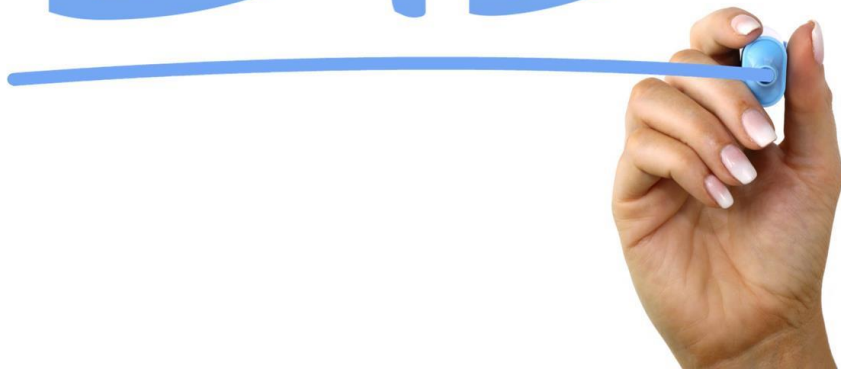
1981/1957
Acts

Charter/Metro

County
Uniform
Highway Law

PURCHASING METHODS

BID



- Informal Quotes
- Competitive Sealed Bids (ITB/IFBs)
- Competitive Sealed Proposals (RFPs)
- Request for Qualifications (RFQs)

SPECIFIC PURCHASING ISSUES

Secondhand Purchases

- Private Purchase
- Government Entity

Cooperatives

- Joint-Bid
- Piggyback

Emergency Purchases

Sole Source

Disposition of Surplus Property

Repair of Heavy Machinery

COMMON PURCHASING RED FLAGS

- Splitting purchases to avoid bidding.
- Purchasing before funds or approvals are in place.
- Unsupported sole-source or emergency purchases.
- Specifications written to favor one vendor.
- Failure to follow proper construction procedures.

INTERNAL CONTROLS

Requirement for Internal Controls & Fraud Reporting

INTERNAL CONTROLS

T.C.A. § 9-18-102

- Establish and maintain internal controls.
- Ensure obligations and costs comply with the law.
- Safeguard county funds and assets.
- Properly record revenues and expenditures.

FRAUD, WASTE & ABUSE REPORTING

T.C.A. §§ 8-4-501 et seq.

REPORT NO LATER THAN

5 **WORKING
DAYS**

Report information that reasonably indicates unlawful conduct involving public resources to the Comptroller.

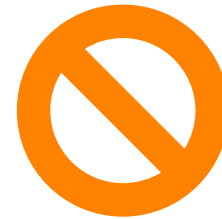
FRAUD, WASTE, AND ABUSE



Fraud – deceit for gain



Waste – careless or inefficient use of resources



Abuse – improper use of resources or position

TO RESET DATA, UNCLICK ALL OPTIONS YOU HAVE SELECTED

[CLICK HERE TO REPORT FRAUD, WASTE, AND ABUSE](#)

LEGEND

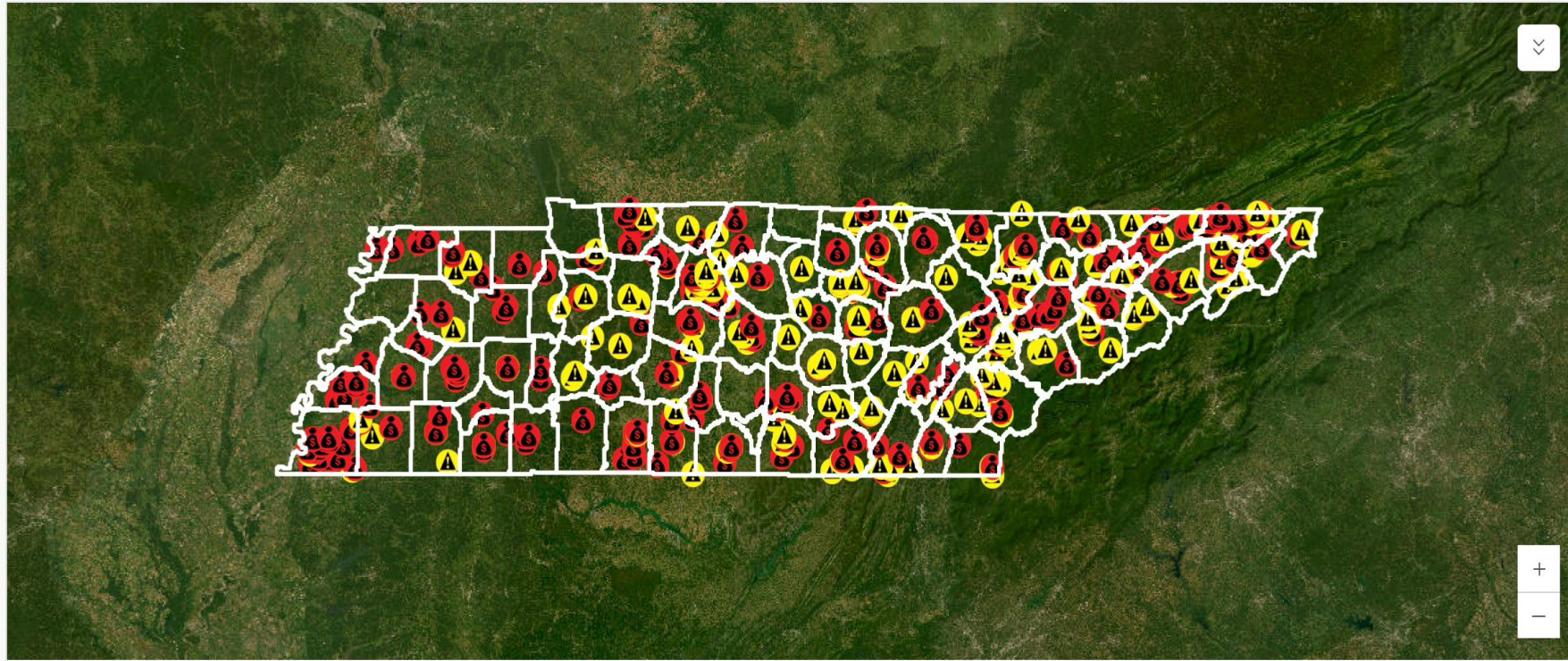
-  DEFICIENCIES
-  FRAUD

REPORTS RELEASED BY DATE (NEWEST TO OLDEST)

 **Entity:** Town of
Greeneville Parks and
Recreation Department
Release Date: 2026-08-
06

 **Entity:** 13th Judicial
District Attorney
General's Office
Release Date: 2026-07-
23

Entity: Abraham Lincoln
Elementary School and
John Sevier Middle



TOTAL FRAUD, WASTE, AND ABUSE



OF REPORTS RELEASED

541

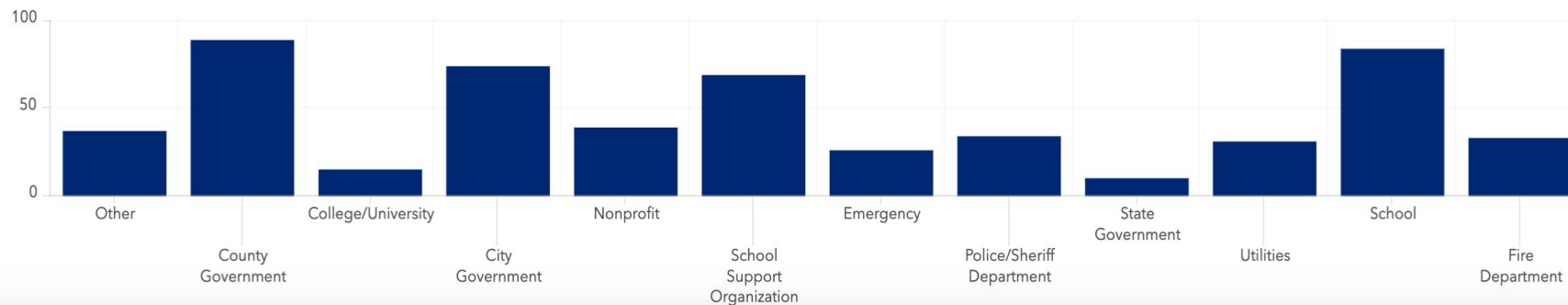
OF SUBJECTS

336

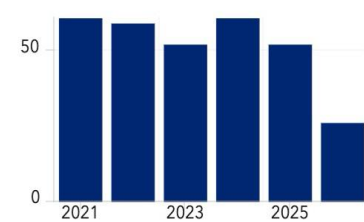
OF CRIMINAL CHARGES

1,646

CLICK ON ENTITY TYPE FOR REPORTS BY TYPE



CLICK ON YEAR FOR REPORTS BY YEAR



2021-2026

2016-2020





ACFE Behavioral Red Flags



Living Beyond
One's Means



Financial
Difficulties



Unusually
Close
Association
with Vendor or
Customer



Excessive
Control Issues
or
Unwillingness
to Share Duties



Irritability,
Suspiciousness,
or
Defensiveness



General
"Wheeler-
Dealer"
Attitude

FINANCIAL MANAGEMENT

FINANCIAL MANAGEMENT ESSENTIALS

Know Your Financial Position

Monthly Reconciliations • Financial Statements • Budget Status

Keep Financial Operations on Track

Transaction Recording • Payroll and Taxes • Vendor Payments

Meet Compliance Requirements

Purchasing and Bidding • Grants and Contracts • Funding and Reimbursements

Support Transparency and Accountability

Clear Records • Internal Controls • Audit Readiness

ACTIVE FINANCIAL OVERSIGHT

Hire and Retain Qualified Staff

Provide Adequate Resources and Support

Review Financial Information and Ask Questions

Address Identified Issues Promptly

THE WORK CAN BE DELEGATED. ACCOUNTABILITY CANNOT.

QUESTIONS & ANSWERS

