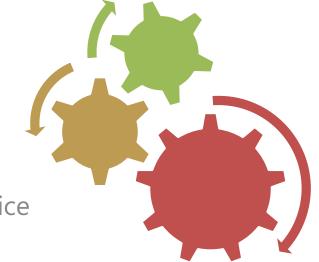
# Practicing Effective Internal Controls

Prepared by

The University of Tennessee

County Technical Assistance Service 2016





# Purpose of Class

- Provide an overview of the five components of the internal controls framework (theory).
- Expand on the principals of each of these components to assist you with being able to enhance your office's internal controls (application).
- Help you comply with amendment to T.C.A. § 9-18-102(a) as well as new federal grant requirements.

### Housekeeping Notes

- Pre/post test
- Breaks and location of bathrooms
- Need special accommodations?
  - Please let us know!
- Don't be bashful, ask questions
- Any questions before we do Pre-Test?

#### Pre-Test



#### What are Internal Controls?

U.S. Government Accountability Office (GAO) The Green Book Definition:

Internal control is a process effected by an entity's oversight body, management, and other personnel that provides reasonable assurance that the objectives of an entity will be achieved.

Source: COSO, GAO Greenbook, Para. OV1.01



# What is an Internal Controls System?

"An internal controls system is a continuous built-in component of operations, effected by people, that provides <u>reasonable</u> assurance, not absolute assurance, that an entity's objectives will be achieved."

Source: COSO, GAO Greenbook Para. OV1.04



#### What is the COSO?

- The Committee of Sponsoring Organizations of the Treadway
   Commission created in 1985. (Named after James C. Treadway Jr.
   Exec. Vice President Paine Webber Incorporated and former
   Commissioner of the Security and Exchange Commission (SEC)).
- COSO was formed due to questionable corporate political campaign finance practices and foreign corrupt practices in the mid -1970s, the <u>U.S. Securities and Exchange Commission</u> (SEC) and the <u>U.S. Congress</u> enacted campaign finance law reforms and the 1977 <u>Foreign Corrupt Practices Act</u> (FCPA) which criminalized transnational bribery and required companies to implement internal controls programs.

#### What is COSO cont.?

- Joint initiative of 5 private sector accounting/internal audit/ management organizations that is dedicated to providing thought leadership through the development of frameworks and guidance on enterprise risk management, internal controls and fraud deterrence.
- AAA (American Accounting Association)
- AICPA (American Institute of Certified Public Accountants)
- FEI (Financial Executive International)
- IIA (Institute of Internal Auditors)
- IMA (Institute of Management Accountants)

#### COSO cont.

COSO prepares thought papers on the following topics:

- Governance & Operational Performance
- Internal controls
- Risk Management
- Fraud Deterrence

#### T.C.A § 9-18-102(a)

- An amendment to State Law requiring all county governments to establish and maintain internal controls which provide <u>reasonable</u> assurance that...
  - 1. Obligations and costs are in compliance with applicable law
  - 2. Funds, property, and other assets are safeguarded against waste, loss, unauthorized use, or misappropriation; and
  - Revenues and expenditures are properly recorded and accounted for to permit the preparation of accurate and reliable financial and statistical reports and to maintain accountability over the assets.

Law takes effect <u>June 30, 2016!</u> Must have systems in place by then.



# Why Do County Governments Need Internal Controls?

- a) Reduce opportunities for fraud and waste
- b) Help management make better informed decisions
- c) Establish performance standards
- d) Helps ensure compliance with applicable laws, regulations, policies, and procedures

- e) Eliminate adverse publicity
- f) Protect county assets
- g) Promote effectiveness and efficiency of operations
- h) Ensure reliability of financial reporting
- i) Promote transparency and accountability

# Enhanced Single Audit Requirements for Federal grant recipients

- Auditors will be required to focus more on <u>internal</u> controls of grant recipients dealing with:
  - purchasing (including bidding procedures)
  - conflict of interest policies
  - sub-recipient grant monitoring
  - cost principals for personnel and indirect grant costs
  - financial reporting

OMB Super Circular, Audits of States, Local Governments and Non-Profit Organizations.

https://nonprofitquarterly.org/2015/07/29/explain-the-omb-super-circular/



# Non-Compliance with this Amendment to State Statute

- State Audit's position is that they will document noncompliance with an audit finding (remember, this is now a State Statute, not just an auditing standard).
- If non-compliance is egregious enough, then this can impact State/Federal grant eligibility and payments.
- Potential negative impact on county bond rating (rating agencies will be asking about your documented internal controls processes during upcoming rating calls.

# **SEC Rating Call Question**

"...Please elaborate upon the process of your identification and remediation of the material weakness in internal controls over financial reporting. Include as part of your response a sufficiently detailed timeline that lays out your course of action. Specifically identify in this timeline when the deficiency was identified, when management concluded that the deficiency resulted in a material weakness, when a remediation plan was developed and implemented including its documentation, communication, and any testing..."

From SEC Comments and Trends, An Analysis of Current Reporting Issues, 2014.



### Case Study

# Rita Crundwell, City Treasurer Dixon, Illinois



Poor internal controls = Opportunity for FRAUD

# Dixon, Illinois



### Dixon, Illinois

- Small, rural town in Illinois, with 16,000 population two hours west of Chicago.
- City has annual operating budget around \$8,000,000.
- City was audited annually by CPA firm, clean audits with no instances of noncompliance.
- Fun fact: Dixon was the boyhood home of President Ronald Reagan.

#### **Rita Crundwell**

- Had been a trusted city employee for over three decades.
- Education: High School Diploma.
- How people described her..."Sweet as pie", "Couldn't find a nicer person",
- One of the City Councilmen described Rita as "<u>The biggest asset to the city as she looks after</u> <u>every tax dollar as if it were her own</u>"

#### **The Crime**

- Rita stole \$53,000,000 (Ranked the largest municipal fraud and 5<sup>th</sup> largest fraud of any kind in U.S. history).
- Fraud occurred over a 20 year period.
- Her annual salary was \$80,000.
- However, she owned over 400 of the finest quarter horses in the country with names like "I'm Money Too" and "I Found a Penny"...

#### How She Did It ...

- No segregation of duties over keeping the accounting records and disbursing funds. Everyone trusted her!
- City already had a Capital Development Fund at a local bank.
- She opened a separate bank account under the city's name called the "Reserve Sewer Development Construction Account".
- She wrote checks from the Capital Development Fund to the Treasurer. She then deposited those funds into the Reserve Sewer Fund.
- <u>She was only authorized check signer for account</u>, she alone reviewed/reconciled all city bank statements and the side bank account was not recorded on city general ledger.

## Money from Taxpayers to Rita

- Rita created 179 fictitious construction invoices from IDOT and disbursed funds from regular city accounts to the side bank account.
- She would then draw funds from the side account for personal use.
- In 2009 she embezzled \$5,600,000.

No Logo

INVOICE

# FAKE

Route 26 & South Galeria Avenue

INVOICE NO. 78947
RESP. CODE 8040
INVOICE DATE 11/15/03
REVENUE CODE 6305
AUDIT NUMBER
PAYER NUMBER 06614

**EXPLANATION OF CHARGES** 

PAY FROM THIS INVOICE

Misspelled

LOCAL SECTION:

DIXON, CITY OF

C/O City Clerk City Hall

N:

FA316 101RS-3

COUNTY: JOB NO.: PROJECT NO.:

P-92-105-98 FAS-02-39-02/000

CONTRACT NO.: 64362

# 397 - 11/29, alcot 720031

The Agreement executed between DIXON, CITY OF, and the State of Illinois provides that the city will rein:burse the state for part of the construction costs.

CTTY SHARE: \$1,250,000.00

Bal. 235,000

Round Dollar

Upon Award

Amounts

NOW DUB \$500,000.00

No Phone
#

PLEASE MAKE CHECK PAYABLE TO TREASURER, STATE OF ILLINOIS AND MAIL TO: Illinois Department of Transportation Room 322, Harry R. Hanley Building 2300 So. Dirksen Parkway Springfield, IL 62764

## Where Dixon's Tax Money Go?



# What did Rita buy with \$53,000,000?



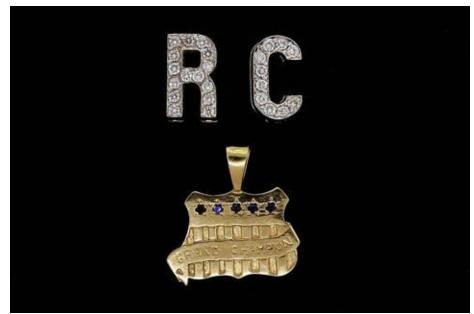


# 400 Quarter Horses



# 228 Pieces of Jewelry





#### Rita's Florida Home



### How Rita Was Caught

- In the fall of 2011, Rita took an extended vacation.
- A city clerk employee responsible for overseeing the city finances while Rita was gone requested all of the bank statements.
- The employee noticed the Reserve Sewer Account and notified the mayor who in turn contacted the FBI.
- The FBI conducted their own investigation and in the Spring of 2012 arrested Rita and charged her with defrauding the City of Dixon and misappropriating over \$30,000,00 from 2006 to 2012.

#### Where Were the Auditors???!!!!

- The CPA firm that did the city's audit had been the city's auditor for <u>over 20 years</u>.
- The auditors had also been doing Rita's personal tax returns for over 20 years on the side.
- The fraud was additionally caught by a "fill-in" bookkeeper by accident while Rita was on vacation.
- City attorney accused auditors of "gross negligence".

#### Financial Damage to the Community

- Total Embezzlement: \$53,000,000.
- CPA firms agreed to a payment of \$36,150,000 in lawsuit settlement with city. Auditors released statement taking a share of the responsibility for the fact that the fraud was not detected.
- The city's bank settled in lawsuit for \$3.85 million.
- U.S. Marshall Service seized Rita's property and assets and sold for around \$10,000,000.
- The City incurred \$10,000,000 in legal fees.
- In the end, the City still lost \$13,000,000 from the fraud.

# Rita's Fate:



#### Rita's Fate cont...

- 19.5 years in a lonely Minnesota Federal Prison Cell. Release date March 5, 2030.
- Lost her home, assets, <u>EVERYTHING</u>
- She is now a *Convicted Felon*.
- She is serving as our training example today for what can happen to your county...

# **Fallout on the Community**

- City endured operating deficits and budget cuts for years while fraud was occurring. Rita's excuse to council...cuts in State funding.
- City police chief informed by Rita there was no money available for emergency vehicle and equipment replacement due to drop in revenue (she had purchased a motor home for \$2.1 million).
- City endured layoffs and hiring freezes over the course of the embezzlement.
- The city pool was closed for years..."lack of" maintenance funds.

## Moral of the Story...

Trust or independent auditors are NOT internal controls!

Establish and maintain sound internal controls for your office.

Remember...You can delegate authority, but you <u>cannot</u> delegate responsibility

#### One final fallout: Bad publicity for Mayor & City Council (He is no longer the Mayor)





# Where is the City Today?

- Dixon used \$20 million of the settlement to shore up the city's reserves.
- Just completed a \$6 million downtown redevelopment project with monies from settlement.
- City general fund had a \$2,900,000 operating surplus in fiscal year 2015...after years of financial "woes"! Isn't it amazing what a little management oversight of spending and internal controls brings about?

# Dixon *now* has internal controls and segregation of duties

# Lets take a 15 Minute Stretch Break!



# Who is Responsible for Establishing Internal Controls?

County Management (<u>elected/appointed</u> <u>officials</u>) are responsible for:

design, implementation and maintenance

of <u>adequate</u> internal controls over the office/department in which they are elected/appointed.

T.C.A. § 9-18-102(a).



# But isn't it the State Comptroller's responsibility to detect fraud and internal controls weaknesses?

Note...Auditors tested internal controls during their annual audit of the county's financial statements, **and....** 

...Auditors write hundreds of findings each year concerning internal controls weaknesses, **and....** 

...they are <u>not</u> expressing an opinion on the effectiveness of the internal controls over county assets....effective internal controls is management's responsibility, *however...* 

...The published audit report actually includes a <u>disclaimer</u> of auditor's opinion on whether the county operation's internal controls are effective or not.

# A Point about Auditors and Fraud Detection...

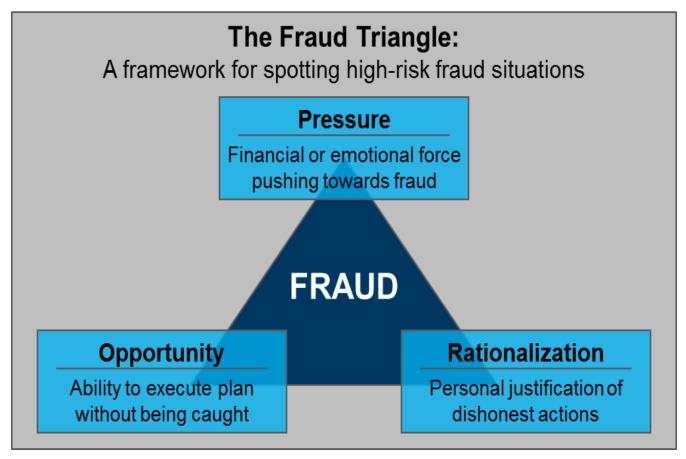
- Per the 2014 Annual Report to the Nations from the Association of Certified Fraud Examiners (ACFE), external auditors (performing routine annual audits) were responsible for detecting less than 5% of identified occupational fraud.
- Per same report, more fraud was identified by <u>accident</u> than by the external annual financial and compliance auditors.



## Nobody Hires a Crook

- Per same ACFE 2014 annual report:
  - 87% of fraudsters had no criminal background and less than
  - 7% of employees committed the fraud they were caught for in the first year of employment.
  - The largest frauds were perpetrated by individuals employed over 10 years.
- Takeaway...
  - Pre-employment criminal background checks are good practices, but they have <u>limited effectiveness</u>. Ignore the trust factor as much as possible as you establish internal controls in your office and enforce these controls on all employees, including the long-term ones.

# Poor Internal Controls = Opportunity for FRAUD



# Fraud Happens in Tennessee County Government Every Day

#### Tennessee sheriff office:

 \$31,460 stolen by an investigator who oversaw sex offender registry and was allowed to receipt funds as well as maintain database on who paid.

### TN county highway department:

 \$68,281 in falsified checks stolen by bookkeeper who used a signature stamp with road superintendent's name on it to approve payments.

# More Examples in Tennessee County Government...

### TN county mayor's office:

 \$202,345 stolen by bookkeeper, mayor did not review invoices to support disbursements when he hand-signed 191 fraudulent checks over an almost five year period.

### TN county clerk:

 \$54,611 cash shortage, deposits were shorted, personal checks cashed out of office funds, bank deposits not made for up to 67 days from time of receipt.

# Even More Examples in Tennessee County Government...

#### TN county airport:

 \$20,792 of cash stolen, airport manager allowed to maintain, receipt and write off accounts receivables for hanger rent.

#### TN county school office:

\$319,134 stolen through fraudulent payroll scheme,
 bookkeepers paid themselves unauthorized bonus checks without approval (lack of oversight) of the school director.

#### TN county recreation department:

 \$45,037 of cash stolen by a front counter employee over multiple year time frame, duties over collections not segregated, multiple employees working from same collection till, lack of oversight of employees that receipted funds.



# Yes...even more examples, notice the presence of internal controls weaknesses in all our examples

#### TN county animal control department:

 \$106,446 cash shortage over several year period, lack of segregation of duties, lack of management oversight with receipting of funds, fuel cards assigned to surplus vehicles still being used due to poor fuel reconciliation procedures.

#### TN Circuit Court Clerk:

 \$13,528 of deposits stolen by bookkeeper. Failure by management to perform timely reconciliations and review bank statements. The docket trial balance was out of balance from the circuit court general ledger by \$35,879.

## Finally...

*Identified* cash shortages in TN county government from FY June 30 were:

2013 - \$775,221

2014 - \$2,162,244

2015 - \$1,154,633

Majority of thefts went undetected for considerable length of time due to lack of or poor internal controls.

http://www.comptroller.tn.gov/repository/CA/2014/2014Cash%20Shortages.pdf



# Sound Internal Controls are Needed for Good Financial Reporting/Management

- Lack of internal controls over financial reporting = Poor budgeting and reporting practices that can lead to:
  - Unnecessary tax increases.
  - Missed grant opportunities and/or loss of grant funds.
  - Late/failure to file penalties.
  - Bond rating downgrades.

#### **Common Breakdowns in Internal Controls**

- Lack of segregation of duties for noncompatible financial duties.
- Accounts receivable/collections loss.
- Poor payroll practices.
- Inadequate capital asset tracking.
- Substandard purchasing practices.
- Absence of vendor contract management.

# The Five Components of internal controls

- Control <u>Environment</u>
- Risk Assessment
- <u>C</u>ontrol Activities
- Information and Communication
- <u>M</u>onitoring
- Remember these with acronym "CRIME"

#### **Components & Principles of internal controls**

#### Components

#### **Control Environment**

#### Risk Assessment

#### **Control Activities**

Information & Communication

**Monitoring Activities** 

**Principles** 

- 1. Demonstrate Commitment to Integrity and Ethical Values
- 2. Exercise Oversight Responsibility
- 3. Establish Structure, Responsibility, and Authority
- 4. Demonstrate Commitment to Competence
- 5. Enforce Accountability
- 6. Define Objectives and Risk Tolerances
- 7. Identify, Analyze, and Respond to Risk
- 8. Assess Fraud Risk
- 9. Analyze and Respond to Change
- 10. Design Control Activities
- 11. Design Activities for the Information System
- 12. Implement Control Activities
- 13. Use Quality Information
- 14. Communicate Internally
- 15. Communicate Externally
- 16. Perform Monitoring Activities
- 17. Remediate Deficiencies

Source: GAO.



## **Control Environment**

The foundation for an internal controls system. It provides the discipline and structure to help an entity achieve its objectives.

Source: COSO, GAO Greenbook Para. OV2.04

# Control Environment Demonstrate Commitment to Integrity & Ethical Values

- Setting the "tone at the top" for ethical and competent management:
  - What do the office's employees see as acceptable behavior from their elected/appointed official?
  - What is management's attitude towards establishing/ maintaining internal controls over office operations?
- Establish standards of conduct
  - County ethics policy.
  - Personnel policies up to date and provided to employees.

## Control Environment, cont...

- If your county has not adopted the 1957 or 1981 Financial Acts, be sure your county ethics policy is up to date, copies provided to your staff and is being followed. Federal grant require these steps.
- Assignment of authority and responsibility (written job descriptions for employees)
- Clear organizational structure (org. chart), who reports to who in the office?

# Last Points about the Control Environment

- It's impossible to overstate the importance of the control environment's impact on overall effective internal controls.
- If management views internal controls as "red tape" or obstacles in their way, then do not be surprised when the office staff circumvent the policies.
- Even the best policies and procedures cannot overcome the force of a bad example from top management.

## Risk Assessment

Examines the risks facing the entity as it seeks to achieve its objectives. This review provides the basis for developing appropriate risk responses.

Source: COSO, GAO Greenbook Para. OV2.04

### Performing a Risk Assessment

- First step...You, as management, must have an understanding of the internal controls (and control deficiencies) that are in place in your office right now.
- Review the processes in your office and note the internal controls over them
  - Example: You do a surprise cash count of the office cash drawers when you get home from this training and you discover your employees are cashing personal checks from the office's cash drawers. Do you have an enforced policy against this?
- After you gain an in-depth understanding of your office's internal controls (and weaknesses), document these for later reference.
- Document the good, bad and the ugly at this time, not what you wish it looked like.

## Sample Questions for Assessing Your Current internal controls/Weaknesses

- Who has a key to your office door and when were the locks last rekeyed?
- Does your office have a written store card policy and where are the cards secured when not in use? Who reconciles the monthly invoice of the card purchases/receipts?
- Who reviews the software-generated audit logs and verifies that voided receipts are legitimate?
- Who reviews monthly bank reconciliations and journal entries after the bookkeeper does them to ensure accurate accounting?
- Who besides the bookkeeper opens the monthly bank statement and reviews the canceled checks and timeliness of deposits?



# More Sample Questions for Assessing Your Current internal controls/Weaknesses

- When was the last time the active employee list in the payroll software was reviewed by management to check for ghost employees and bogus payroll deductions?
- Who is assigned to monitor 3<sup>rd</sup> party vendors that pay or bill the county based on a variable factor to be sure they are in compliance with their contracts?
- When was the last time the office's financials and outstanding check lists were reviewed for unclaimed property, especially for refund checks that have been returned to the office?



# These are just a few example questions for assessing your current internal controls/weaknesses.

We have compiled an office specific list that addresses all 5 components of internal controls to take home with you.

**<u>Do not</u>** leave here without a copy of your office-specific internal controls assessment questionnaire!



# Once You Understand Current Internal Controls...

- Identify factors that may increase risk
  - office doors not rekeyed since last election
  - computer passwords taped onto computers
  - outstanding checks that have been outstanding for so long they had to lay down and take a rest...
  - Unauthorized staff having access to your office vault
- Determine the significance of risk and likelihood of fraud, waste, abuse and inaccurate financial reporting (think reducing risk vs. cost of control).
  - Remember, you want effective internal controls, <u>NOT</u> red tape.
- Develop specific actions to reduce the risk to an acceptable level.

## Documenting Your Risk Assessment

- In a small office, the official could do this on their own.
- Larger offices should involve key management (Chief Deputy, Office Manager, Assistant Clerk/Deputy Director).
- Hold a brain-storming session, look at your internal controls in place and think...

#### How could someone circumvent these controls?

# How could reporting errors go undetected by my management team or me?

Sample Risk Assessment Template

## To Summarize So Far...

- 1. Gain an understanding of the 5 components of internal controls.
- 2. Gain an understanding of your office's actual internal controls/weaknesses and document this.
- 3. Complete a Risk Assessment after you have gained this understanding.
- 4. Update your office's internal controls as you deem appropriate.

# Let's Take Another 15 Minute Break



## **Control Activities**

The actions management establishes through policies and procedures to achieve objectives and respond to risks in the internal controls system, which includes the entity's information system.

Source: COSO, GAO Greenbook Para. OV2.04

## **Control Activities Include:**

- 1. Adequate segregation of duties over financial transactions and assets.
- 2. Proper authorization of transactions and activities.
- 3. Adequate documents and records.
- Physical control over assets and records and back up of information systems' records.
- 5. Independent checks on performance (active senior management oversight).

## Proper Segregation of Duties

Design internal controls to separate these three categories of duties:

- 1. Custody of assets.
- 2. Authorization or approval of transaction affecting those assets.
- Recording or reporting of related transactions.

## Example

- Liz is a county clerk with only a part time deputy that works seasonally when she goes on vacation or is sick.
- Liz maintains her office's general ledger and also signs the office's checks and then posts the disbursements to the general ledger.
  - >> Lack of proper segregation of duties < <</p>
- Liz has requested a full time deputy and this funding request has been denied by the county commission due to lack of office work volume.

## **Compensating Controls**

The application of different procedures that reduces the vulnerabilities in ineffectively segregated functions, which include the risk of errors, omissions, irregularities and deficiencies in process quality.

## **Examples of Compensating Controls**

- If your county liability insurance/bond allows it, request a separate elected official/county employee to review financial operations, in an office with a lack of segregation of duties, on an on-going basis.
- County commissions under T.C.A. § 8-22-115 can elect to employ (or contract with) an internal auditor to do this review.

### **Employment of an Internal Auditor**

- Authorized by State Statute T.C.A § 8-22-115.
- Recommended by GFOA, GAO, and Charles Hall, CPA in his book "Local Government Fraud Prevention".
- Some TN counties already employ internal auditors (Davidson, Hamilton and Knox).
- Smaller counties could consider contracting with a CPA firm to establish compensating controls or test/improve specific internal controls activities.

#### Back to Liz the Clerk ...

What could be a compensating control for Liz?

Have an internal auditor or other courthouse official to periodically review the canceled checks of her office to look

for unauthorized transactions.

#### **A Note About Policies**

- The GAO Green Book references "policies and procedures" when discussing control activities.
  - CTAS recommends that current county policies (purchasing, debt, ethics, investment, personnel, etc.) be kept up to date and enforced, but county offices NOT adopt a written internal controls policy.

#### **CTAS** Recommendation

- County officials document, with a written internal controls <u>assessment</u> (NOT A POLICY), their in-depth understanding of the internal controls actually functioning in their office.
- Keep this assessment updated with any corrective action that management had taken after a formal risk assessment was performed.

# Information and Communications

The quality of information management and communications personnel use to support the internal controls system.



Source: COSO, GAO Greenbook Para. OV2.04

# Information and Communications

- Management has reasonable assurance that the methods used to operate the office's financials are accurate and can be prepared timely.
- Plan is in place to safeguard entities financial records:
  - Disaster recovery plan
  - Record retention
  - Computer system backups
- Office/department employees understand these policies and procedures.

# Examples of internal controls Deficiencies in Information and Communications

- Often when top management needs basic financial information, there is an excessive rush to assemble it since the information was not readily available or accurate.
  - Think budget or annual audit time.
- Management is using poor quality information or outdated information for making decisions.
- Capital asset inventories are in disarray/not up to date.
- Indirect costs for federal/state grants are not tracked/reported accurately.

### **Monitoring Activities**

Assesses the quality of performance over time and promptly resolves the findings of audits and other reviews.

Source: COSO, GAO Green Book Para. OV2.04

#### Monitoring Activities cont.

- Monitors office/department operations to ensure internal controls are functioning properly.
- Management addresses any identified internal controls deficiencies noted in audits.
- Works with an audit committee to review audit findings that deal with internal controls.

#### Monitoring Activities cont.

- Question for county audit committees:
  - Is the noted internal controls deficiency occurring in other county offices or has it been overlooked by the independent auditors?
- **Example**: The Register of Deeds receives audit finding for allowing all employees to operate out of one cash drawer, two other courthouse offices are doing it as well, however, this internal controls weakness got missed by the auditors.
- Remember!
  - Establishing internal controls is the <u>job of county management</u>, not the auditors or the county commission

# Internal Controls of Third Party Service Organizations

- Trend in recent years is to outsource financial functions that used to be done in house in the past.
- Examples include:
  - Outsourcing EMS billing/AR.
  - Court clerk fine/fee collections.
  - Jail commissary operations.
- Remember!
  - You can delegate authority, but not responsibility with public funds.

#### Service Organization Control Reports

- At minimum, request a copy of the financial and compliance audit of the contracted service organization.
- <u>Actively</u> monitor the organization's performance.
  - If they are not delivering effective service, does it appear they have internal controls issues (example: contracted staff is poorly trained, makes a lot of billing errors).
  - If you see problems, address it with the contractor for remediation.
- Speak to your auditors this spring about any additional internal controls reports from service organizations that they would recommend based on professional guidance.

#### What is the CLB Role in Internal Controls of a County Government?

- Remember that the <u>CLB is legislative</u>, not management of the county.
- State Constitution specifically grants management authority of constitutional offices to those office holders.
- The CLB is responsible for helping to set the "Tone at the Top".
  - If there are identified internal controls weaknesses in county operations, the CLB should provide reasonable funding to correct these issues, or to establish a compensating control.
- The CLB should maintain an audit committee separate from county management.
- CTAS and State Comptroller's websites have guidance for establishing/maintaining an effective audit committee.

#### What Do I Do Now???

- Read The Little Book of Local Government Fraud Prevention
- Review the Comptroller's updated *Internal Controls Manual for Counties* for more guidance.
- Gain an understanding of your internal controls and possible deficiencies and <u>document</u> them.
  - Use the sample internal controls assessments as a guide
- Complete a risk assessment after you gain an understanding of your office's controls.
  - Use the sample risk assessment template as a guide
- Update the documented internal controls and written internal controls assessment in your office.
- Continue to monitor the controls you have put in place to ensure compliance.
- Enjoy efficient, financially sound office operations!



#### A Word of Caution...

- Remember that on average (per ACFE), only about 5% of fraud is detected by independent auditors.
- Should you discover fraud is occurring in your office (or have a reasonable suspicion), it is your statutory duty (T.C.A. § 8-4-501) to report this in a timely fashion (within 5 working days) to the State Comptroller.
- https://www.comptroller.tn.gov/la/LGSfraudReporting.asp

## Now: 10 Min Break Next: Class Exercise



#### Class Exercise

- 1. Divide into at least three groups, each group will be designated as Peter, Paul or Mary groups.
- 2. Each group will read the Class Exercise Overview Narrative, as well as the audit findings and the remaining part of narrative assigned to their group.
- 3. Each group will then determine what specific internal controls to recommend to our fictitious county official, Dwayne Washington, to put in place in his office to prevent and/or catch the fraud and financial reporting mistakes that is currently going on for either Peter, Paul or Mary.
- 4. Elect a group spokesperson and share with the class what your group's recommendations for new/improved internal controls are.

#### Recommendations-Peter

- Segregate duties to not allow Peter to be able to make changes to pay rates and add new employees in the payroll software. Also, Dwayne needs to be reviewing the payroll check run each pay period for accuracy before he signs either the manual checks or authorizes the fund transfer for direct deposit.
- Do a payroll review/audit on a regular basis (at least annually) to verify legitimate employees and look for large exemptions for tax withholding purposes along with allowing all employees to review their payroll deductions to ensure that all deductions are authorized. Also look for multiple employee paychecks being direct deposited into the same bank account.
- Assign fuel cards to either a single vehicle or employee and reconcile fuel usage monthly from fuel card invoices. Investigate irregular usage (such as multiple fill ups in same day or large usage). Have written policy and provide copy of policy to employees.
- Reconcile store card usage and store receipts monthly. Have written policy and give employees a copy of the policy.



#### **Recommendations-Paul**

- Amend personnel policy to require criminal background checks and previous employer verification for all new hires.
- Official or supervisor needs to review computerized audit log for voided receipts monthly to ensure voided transactions are legitimate. If excessive voided receipts are present, inquire why this is happening.
- Paul should not have accounts receivable write off ability, if software does not permit lock out of ability to delete an A/R, then management should review the A/R listing monthly for adjustments/write offs.
- Invoices should not be paid until work/products have been verified as received/completed.
- Management should be attentive for complaints from disgruntled vendors that did not win contracts due to brand specification bidding and follow up on this.
- Consider placing bidding opportunities on an on-line regional bidding platform to maximize competition in addition to the local newspaper.
- Consider a policy that any vendor that is required to have a business license to provide a copy of this if awarded a contract.
- Management should verify the legitimacy of any vendor with a business address that is a P.O. Box.



### Recommendations-Mary

- Official needs to face reality that his bookkeeper needs training/assistance. Request help from software vendor, CTAS
- Official needs to participate in his/her professional association (COAT, TCSA, TCHOA) to network, identify good operation in nearby county and go with bookkeeper to shadow that operation
- Official (or a designated management individual) needs to review monthly financials and reconciliations to be sure that general ledger is balanced with trustee as well as subsidiary ledgers and financials are accurate.
- Official needs to ensure Mary enforces the purchasing policy when it comes to vendor payments (requires PO, requires documentation for payment, etc.) and support her in case of resistance.
- If Official is still unable to understand the accounting to adequately establish internal controls monitoring, seek assistance (contracted internal auditor, hire a chief deputy if funding available)

#### **Post Test & Class Evaluations**

Thank You for Your Attendance and Participation!!!

Please be Careful on Your Way Home Today!!

